



BIESSE: brilliant results in the U.S.A.

Collected orders for 7 million USD at the International Woodworking Machinery Fair in Atlanta

Pesaro, 29th August 2006 - Biesse S.p.A., a company listed in the STAR segment of the Italian Stock Market, during the IWF, International Woodworking Machinery & Furniture Supply Fair (Atlanta USA 23rd - 26th August 2006), and its immediate follow up, has collected orders for woodworking systems and machinery totalling 7 million USD (+16.7% compared to the 2004 edition). The biennial event, which is one of the most important and most awaited by the North American market, has thus - in a geographical area that has always been considered strategic for the development and the growth of Biesse - shown excellent results for the group from Pesaro, in confirmation of the positive trend that has already been seen during the first 6 months of 2006.

Net revenue for the Group €176.7 million (+18.1% compared to the same period of 2005)

Value Added € 71.6 million (+22.3% compared to the same period of 2005), with a 40.5% ratio to net revenue

EBITDA € 27.5 million (+72.5% compared to the same period of 2005), with a 15.5% ratio to net revenue

EBIT € 19.8 million (+119.9% compared to the same period of 2005), with a 11.2% ratio to net revenue

Pre-tax profit € 19.5 million (+167.1% compared to the same period of 2005), with a 11.1% ratio to net revenue

Net profit € 13.4 million (+197.2% compared to the same period of 2005), with a 7.6% ratio to net revenue

The Net Financial Position as at 30th June 2006 - including the payment of € 4.9 million in dividends - is negative by € 1.8 million. Indebtedness with respect to 31st December 2005 has improved by € 22.1 million, while when compared with the value as at 30th June 2005 the positive delta rises to € 43.4 million

The results achieved by the local Biesse Subsidiary during the International Woodworking Machinery & Furniture Supply Fair in Atlanta is even more significant, in that it has been obtained in spite of continuing weakness of the Dollar against the Euro, and recent contrasting signs on the state of the North American economy.



Press Release



The Biesse Group operates in the market of machinery and systems involved in processing wood, glass and marble.

The Company offers modular solutions that range from the design of turnkey systems for large furniture manufacturers to individual automatic machines and workstations for small- and medium-sized companies, to the design and sale of individual high-tech components.

Thanks to its orientation towards innovation and research, Biesse is able to develop products and modular solutions that can meet the varied needs of a broad customer base.

As a multinational, the Biesse Group markets its products through a network of subsidiaries and 18 branch offices located in strategic markets.

The branch offices ensure specialised after-sales service to the customers, while also carrying out market research aimed at developing new products. The Biesse Group has a staff of approximately 2,000 people distributed over its seven manufacturing sites located in Pesaro, Alzate Brianza, Bergamo, Turin, Alfonsine (RA), Anzola (BO), Lugo (RA) and its branch offices in Europe, North America, Asia and Oceania.

For further information

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