

PRESS RELEASE

28 April 2010



BIESSE

BIESSE GROUP

ORDINARY MEETING OF SHAREHOLDERS

- **Financial statements for the year ended 31 December 2009 approved**
- **KPMG S.p.A. appointed as the new independent auditors for the period 2010-2018**

CONSOLIDATED INCOME STATEMENT - RESULTS FOR THE YEAR 2009

<i>Euro millions</i>	31.12.09	31.12.08	change %
NET REVENUES	268.0	454.3	-41.0
EBITDA	-8.4	57.3	
EBIT	-32.9	35.0	
PRE-TAX RESULT	-36.3	31.3	
NET RESULT	-27.2	19.7	

Pesaro, 28 April 2009 - The Ordinary Meeting of Shareholders of Biesse S.p.A. *the multinational company which operates in the market for wood, glass and stone working machines and systems*, which is quoted on the Star segment of the Italian Stock Market was held today in first convocation, and, with 66,47% of the company's shareholders in attendance, examined all items on the agenda.

The Shareholders' Meeting first approved the Annual Financial Statements and the Consolidated Financial Statements for 2009, both of which are prepared in accordance with IAS/IFRS international accounting principles.

The **Financial Statements of the Parent Company Biesse S.p.A. for the year ended 31 December 2009** reported the following results:

- **Net Revenues** of € 187.1 million (-47.5% compared with the year to 31 December 2008)
- **Value Added** of € 50.9 million (-56.1% compared with the year to 31 December 2008) representing a margin on revenues of 27.2%
- **EBITDA** of negative € 8.4 million (positive € 44.2 million in the year to 31 December 2008) representing a margin on revenues of 4.5%; net of non-recurring Costs, normalised **EBITDA** was negative € 8.1 million (4.3% of revenues);
- **EBIT** was negative € 27.2 million (positive € 31.3 million in the year to 31 December 2008) representing a margin on revenues of 14.6%; net of non-recurring Costs, Impairment and extraordinary items, normalised **EBIT** was negative € 22.8 million (12.2% of revenues);
- The **Pre-tax result** was negative € 29.9 million (positive € 26.8 million in the year to 31 December 2008) representing a margin on revenues of 16.0%
- The **Net Result** was negative € 21.7 million (positive € 16.6 million in the year to 31 December 2008) representing a margin on revenues of 11.6%



The **Consolidated Financial Statements of the Biesse Group for the year ended 31 December 2009** reported the following results:

- **Net Revenues** of € 268.0 million (-41.0% compared with the year to 31 December 2008);
- **Value Added** of € 84.4 million (-49.8% compared with the year to 31 December 2008 representing a margin on revenues of 31.5%;
- **EBITDA** of negative € 8.4 million (positive € 57.3 million in the year to 31 December 2008) representing a margin on revenues of 3.1%; net of non-recurring Costs **normalised EBITDA** was negative € 7.2 million (2.7% of revenues)
- **EBIT** was negative € 32.9 million (positive € 35.0 million in the year to 31 December 2008) representing a margin on revenues of 12.3%; net of non-recurring Costs, Impairment and extraordinary items **normalised EBIT** was negative € 27.9 million (10.4% of revenues);
- The **Pre-tax result** was negative € 36.3 million (positive € 31.3 million in the year to 31 December 2008) representing a margin on revenues of 13.5%;
- The **Net Result** was negative € 27.2 million (profit of € 19.7 million in the year to 31 December 2008) representing a margin on revenues of 10.1%.

At **31 December 2009** the **Group** had a **Net Debt position of € 32.7** million, a **significant improvement (€ 23.8** million) compared with the value reported at 30 June 2009 and which confirms the significant reversal of the trend of cash generation. In the **last quarter of 2009** alone, the attention devoted to the management of the factors of production, the supply chain and operating net working capital combined to contribute positive cash flow of € **19.7** million. The Net Debt position increased by € 6.0 million compared with the situation at the end of the 2008 financial year.

The Shareholders' Meeting, having examined the related proposal of the Board of Statutory Auditors of Biesse, also granted a mandate to **KPMG S.p.A.** to carry out the legal audit of the annual accounts for the periods 2010-2018 and also determined the related annual fees and the criteria for updating them.

After the Meeting Giovanni Barra, Chief Executive Officer of Biesse S.p.A. stated:

"we have emerged from a very hard year which presented us with a difficult macro-economic scenario worldwide which most severely affected the more cyclical sectors such as the capital goods sector.

Within this difficult environment we succeeded in maintaining control of Biesse's balance sheet, restoring its strong and robust financial solidity, and in the second half- *and particularly in the last three months of 2009* – generating substantial cashflow (€23.8 million).

As was also highlighted in our recently approved three year plan, *focusing on product costs, commercial distribution, investments to renew and broaden our product range, improving technical services to clients* are the core elements – *together with outstanding management leadership skills* – from which to create long term value in Biesse.



Building on what we have achieved in the closing months of 2009 we will continue to work to create solid and constant cash flow, net of planned investments (CAPEX of over € 32 million in the three years 2010-2012).

With regard to the outlook for Biesse, these first few months of 2010 are revealing a more positive climate of confidence which is translating into an increase in our order intake (+79% in total to end March compared with the same period of 2009, though still significantly lower than 2008).

Despite this injection of confidence there is still a great deal of uncertainty and concern which continue to obstruct a real recovery in global demand and a return to capital investment.

In the present circumstances we confirm that our expectations for the current year indicate *modest growth characterised by a return to positive operating margins.* "

In accordance with paragraph 2, clause 154-bis del T.U.F. (Testo Unico Finanziario-Consolidated Financial Law), the manager responsible for the preparation of the company accounting records of Gruppo Biesse, Stefano Porcellini, declares that the company accounting information contained in the present communication corresponds to the results contained in the group's records, books and accounts

The Biesse Group

Biesse operates in the market for machinery and systems for working wood, glass, marble and stone. Founded in Pesaro in 1969 by Giancarlo Selci, Biesse S.p.A. has been listed on the STAR sector of Borsa Italiana since 2001.

The Company offers modular solutions from the design of turnkey plants for large furniture manufacturers to individual automatic machines and work stations for small and medium enterprises and the design and distribution of individual highly technological components.

As a result of its attention to research and innovation, Biesse can develop modular products and solutions capable of responding to a vast range of requirements from clients.

A multinational company, the Biesse Group distributes its products through a network of subsidiaries and 20 associates located in strategic markets.

The associates guarantee specialized post-sales assistance to clients whilst at the same time carrying out market research in order to develop new products. The Biesse Group has over 2,200 employees in its main production sites in Pesaro, Alzate Brianza, Bergamo, Bangalore and the 30 associates/branch offices in Europe, North America, Asia and Australasia. The Group also has no fewer than 300 resellers and agents enabling it to cover more than 100 countries.

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