# PRESS RELEASE

15 September 2010



"Technology giving shape to substance"

# **Biesse S.p.A.: Meeting of the Board of Directors**

#### Pesaro, 15 September 2010

The Board of Directors of Biesse S.p.A the Pesaro based multinational company which operates in the market for wood, glass and stone processing machinery and systems which is listed in the STAR segment of the Italian Stock Exchange, during today's meeting of the Board of Directors approved the following items on the agenda:

- a proposal to amend the Company's Articles of Association also to comply with the provisions of Decree Law no. 27/10 and the Regulations regarding Related Party Transactions: in particular, amendments of articles 10), 11), 16), 18 bis), 19 bis) and the introduction of article 19 ter)
- a proposal to amend the Rules governing Shareholders' Meetings to meet the provisions of Legislative Decree no. 27/10 involving articles 3, 9, 10, 18 and 19
- a proposal to introduce an incentive scheme reserved for the senior management of Biesse and of Group companies through the free allocation of treasury shares and of monetary bonuses
- convocation of an Extraordinary and Ordinary Meeting of Biesse Shareholders for the 19 October at 11.00 in first convocation (and alternatively in second convocation on the following day at the same time and place).

In accordance with the Issuers Regulations, the explanatory Directors Report regarding the proposals relating the items included on the agenda for the meeting, prepared in compliance with Appendix 3A, will be deposited and made available to the public by the 3 October 2010.

At the same meeting the Board of Directors also took note of the event that has been organised for 8 October 2010. This "Investor Day " will bring together in Pesaro five small and medium sized companies (Biesse-Elica-Indesit-Prima Industrie-Sabaf) to present their strengths and development projects to the financial community.

The 6 August Biesse approved the financial statements for the first half of 2010 significantly affected by results in the period April-June 2010. The 6 months of the current year revealed a substantial growth in consolidated revenues, a return to positive EBITDA and a significant cash generation from its traditional activities.

The Group has generated cash flow of more than  $\in$  12 million since the start of the year (of which  $\in$  10 million was generated in the 2nd Quarter alone) which has significantly reduced net debt at 30 June 2010 ( $\in$  20.4 million).

This virtuous trend which is attributable to the attention devoted to controlling the components of Net Operating Working Capital is continuing to generate further improvements in the Net Financial Position, taking into account the seasonality that is normally characteristic of Biesse, which at end-August had fallen further to less than € 14 million.



## 2nd Quarter 2010:

- Net revenues +49.8% compared with the same period of 2009
- Value Added € 35.0 million (+80.7% compared with the same period of 2009)
- EBITDA +€ 6.8 million (-€ 4.4 million in the 2nd guarter of 2009)
- EBIT +€ 3.1 million (-€ 8.3 million in the 2nd quarter of 2009)
- Free Cash Flow generated in the 2nd quarter +€ 10.3 million (-€ 6.0 million in the 2nd quarter of 2009)
- Net Debt € 20.4 million (€ 56.5 million in the 2nd quarter of 2009)

#### 1st Half 2010:

- Net Revenue growth of 23.1% compared with the same period of 2009
- Value Added € 59.4 million (+44.3% compared with the same period of 2009)
- EBITDA +€ 4.9 million (-€ 8.4 million in the first half of 2009)
- EBIT -€ 1.7 million (-€ 17.7 million in the first half of 2009)
- Free Cash Flow generated in the first half € 12.3 million (-€ 29.8 million in the same period of 2009)

The Biesse Group operates in the market for machinery and systems for working wood, glass, marble and stone. Founded in Pesaro in 1969 by Giancarlo Selci, Biesse S.p.A. has been listed on the STAR sector of Borsa Italiana since 2001.

The Company offers modular solutions from the design of turnkey plants for large furniture manufacturers to individual automatic machines and work stations for small and medium enterprises and the design and distribution of individual highly technological components.

As a result of its attention to research and innovation, Biesse can develop modular products and solutions capable of responding to a vast range of requirements from clients.

A multinational company, the Biesse Group distributes its products through a network of subsidiaries and associates located in teh main strategic markets.

The 30 directly controlled subsidiaries guarantee specialized post-sales assistance to clients whilst at the same time carrying out market research in order to develop new products. The Biesse Group has over 2,290 employees in its main production sites in Pesaro, Alzate Brianza, Bangalore and its associates/branch offices in Europe, North America, the Middle East, Asia and Australasia. The Group also has no fewer than 300 resellers and agents enabling it to cover more than 100 countries.

### Alberto Amurri

I.R. & Financial Manager Biesse S.p.A contact: www.biessegroup.com tel. +39 0721 439107 +39 3351219556

alberto.amurri@biesse.it

