

QUARTERLY REPORT MARCH 31st, 2002





BIESSE S.p.A.

QUARTERLY REPORT AT MARCH 31, 2002

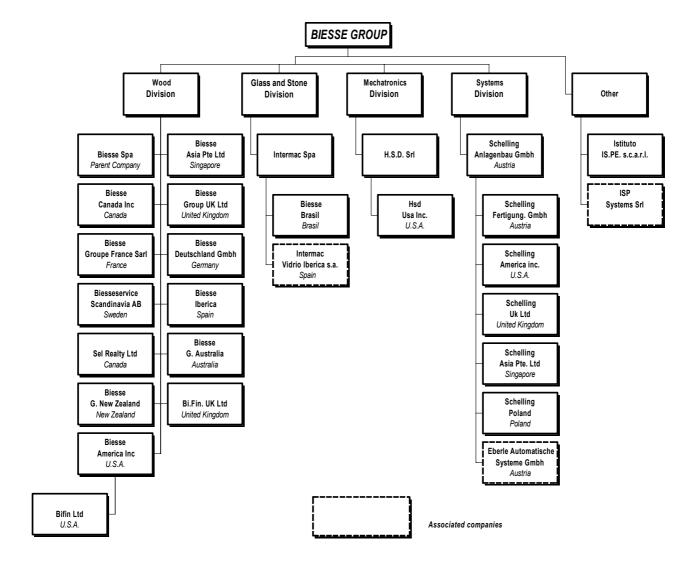
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GROUP STRUCTURE

The following companies are part of the consolidation area and are divided according to the Divisions to which they belong:



In comparison with the consolidation area as at December 31th, even the equity investments in Biesse Group Australia, Biesse Group New Zealand and Hsd Usa have been assessed using the line-by-line consolidation method.



PARENT COMPANY CORPORATE BODIES

The Board of Directors currently in office is composed as follows:

Giancarlo Selci Chairman

Anna Gasparucci Chief Executive Officer Roberto Selci Chief Executive Officer

Werner Deuring Director Attilio Giampaoli Director

The Board of Statutory Auditors currently in office is composed as follows:

Giovanni Ciurlo Chairman

Adriano Franzoni Statutory Auditor Claudio Sanchioni Statutory Auditor



ACCOUNTING STATEMENTS

INCOME STATEMENTS AT 31 MARCH 2002

Thousands Euros	31 march 2002	%	31 march 2001	%
Revenues from sales and services	70,544	86.5%	74,730	81.5%
Variation of stocks of finished products	9,756	12.0%	16,534	18.0%
Increase in asset value for internal work	15	0.0%	0	0.0%
Other revenues and income	1,215	1.5%	498	0.5%
Value of production	81,530	100%	91,762	100%
Costs for raw materials	(39,429)	(48.4%)	(54,630)	(59.5%)
Costs for services	(15,798)	(19.4%)	(15,466)	(16.9%)
Use of third party assets	(2,106)	(2.6%)	(1,371)	(1.5%)
Personnel expenses	(23,889)	(29.3%)	(21,612)	(23.5%)
Amortizations and depreciations	(3,001)	(3.7%)	(2,101)	(2.3%)
Variation of stocks of materials and parts	(1,188)	(1.5%)	7,274	7.9%
Provisions for risks	(4)	0.0%	(193)	(0.2%)
Other operating expenses	(1,568)	(1.9%)	(1,562)	(1.7%)
Costs of production	(86,983)	(106.7%)	(90,078)	(98.2%)
Operating result	(5,453)	(6.7%)	1,684	1.8%



NET FINANCIAL POSITION AT 31st DECEMBER 2001

Thousands Euros	31 march 2002	31 december 2001
Liquid assets	11,945	13,882
Short term financial debts	0	0
Short term bank debts	(96,972)	(84,860)
Short term net financial position	(85,027)	(70,978)
Medium/long term financial debts	0	0
Medium/long term bank debts	(21,711)	(15,060)
Medium/long term net financial position	(21,711)	(15,060)
Total financial position	(106,738)	(86,038)

EXPLANATORY NOTES

The quarterly report of the Biesse Group at 31 March 2002 was prepared on the basis of Consob Rule no. 11971 of 14th May 1999 and subsequent amendments and additions. Accounting principles and valuation criteria comply with those of the financial statement at 31 December 2001, to which reference is made. We briefly state the following:

- the quarterly statement was prepared according to the criterion of separating the periods on the basis of which the reference period is considered as an independent financial period; from this view point the quarterly Income Statement reflects the economic components relating to the period in respect of the pro-tempore basis principle;
- the accounting statements taken as a basis of the consolidation process are the ones
 prepared by the subsidiary companies with reference to March 31st 2002, adjusted, where
 necessary, to adapt them to the Group's accounting principles;
- the Income Statement is presented gross of tax, extraordinary and financial components;
- estimated figures of a significant amount are not present.

As allowed by the Consob rule, comparison with the same period of the previous financial year has been omitted since this is the first financial year of application.

DIRECTORS' COMMENTS

The 1st quarter 2002 results still reflect the uncertain climate pervading the world economy in general and the wood, glass, and stone working sectors in particular.

Cyclical figures relating to the first quarter would indicate that the American economy is headed towards a turning point, even though repeated warnings of caution have been issued as economic recovery is likely to be fairly gradual. Positive indications originate from the supply side, with signs of improvement in terms of increasing orders and decreasing inventories, with the resulting positive repercussions on the company confidence indicators. However, it is important to note that a good part of the growth in the GDP hinges on



increases in public spending, a signal that the economic cycle is still being supported by monetary and public authorities. Demand levels are less encouraging, as consumer confidence still seems unstable, due primarily to the worsening future outlook with regards to the employment situation.

Circumstances in the Far East are substantially unchanged, where the crisis in Japan shows no sign of letting up and weakness permeates demand as well as supply.

As far as the Euro area is concerned, signs of weakness are still present and have spread to France during the period, while economic difficulties persist in Germany. In a generally pessimistic scene, confidence is buoyed by the hopes of latching onto the eventual upswing in the North American economy. The EU Commission has confirmed its expectations for full recovery for 2003.

In this scenario, the effect on Group accounts is clear: the slowdown that began last summer intensified after 9/11 tragic events. Since then, the climate of widespread concern for the state of the economy has been reflected in a more cautious approach to capital expenditure in operating assets and durable goods, which has markedly and negatively affected Biesse Group results. Accordingly, in certain geographic areas, the competition became even more fierce, which led to a greater pressure on prices and a consequent reduction in profits. On the other hand, the Group necessarily refocused its strategy, concentrating on more limited growth objectives compared to recent growth of the Group, reviewing its organizational structure, and cutting overheads.

As regards the Group's important geographic outlet markets, the slowdown began initially in North America and spread progressively and inconsistently across all Biesse's main markets. Recent signs indicate that recovery is already underway in North America, at least in terms of Biesse's industry sector, whereas continental Europe, and Germany in particular, do not seem to be on the road to recovery just yet.

Revenues were € 70,544 thousands, falling by 5.6% with respect to first quarter of the previous year; the value of production amounted to € 81,530 thousands, posting an 11.2% drop.

Value added reached € 21,441 thousands, with an incidence of 26.3% of the value of production with respect to the 28.3% of the same period last year. Gross operating profit was negative for € 2,448 thousands. Operating loss was € 5,197 thousands.

The development of the financial position that has led to an increase in the negative cash balance expressed by the net financial position was due to prosecution of the scheduled investment plan and by the increase in net working capital.

Revenues by division:

Thousands Euros	31 march 2002	31 march 2002 %	31 march 2001	31 march 2001 %	31 december 2001 %
Wood Division	50,773	71.9%	45,744	61.2%	64.7%
Glass & Stone Division	11,829	16.7%	12,632	16.9%	14.9%
Systems Division	5,579	7.9%	13,660	18.3%	18.5%
Mechatronics Division	6,086	8.6%	5,587	7.5%	6.2%



Interdivisional eliminations	(3,513)	(5.1%)	(2,894)	(3.9%)	(4.3%)
Total	70,544	100%	74,730	100%	100%

As regards performance in terms of sales by division, the Wood Division made inroads growing by 11% compared with the same period last year. The Mechatronics Division also demonstrated good performance, rising 8.9% over the first semester of 2001.

The Glass Division showed a slight decrease (-6.4%) while the decline in sales of the Systems Division was sharper (-59%), as it was affected more than any other Biesse Division by the slowdown underway worldwide. This is due to the fact that its type of production (high-unit value plant and lines) is more sensitive to a reduced propensity to invest.

Revenues by geographical area:

Thousands Euros	31 march 2002	31 march 2002 %	31 march 2001	31 march 2001 %	31 december 2001 %
European Union	43,122	61.1%	45,210	60.5%	64.4%
North America	11,255	15.9%	15,334	20.5%	18.4%
Rest of the World	16,167	23.0%	14,186	19.0%	17.2%
Total	70,544	100%	74,730	100%	100%

Sales by geographic area reflect the diverse economic situations of Biesse's various markets, posting a substantial drop in North America (down 36% compared with the same quarter 2001), translating to a decrease from 20.5% to 15.9% as a percentage of total group sales. The signs of recovery currently underway, in the form of increased orders, are likely to have an effect on the sales only after the 2nd or 3rd quarter of the year in progress. The European Union is also slightly down, dropping 4.8% compared to the first quarter 2001, while the rest of the world shows an increase of 12.8 points with respect to the year before. It accounts for 23% of total Group sales, rising from 19% in the previous year.

Pesaro, 15 May 2002

Chairman of the Board of Directors Giancarlo Selci



ANNEXE

RECLASSIFIED ACCOUNTING STATEMENTS

RECLASSIFIED INCOME STATEMENTS AT 31 MARCH 2002

Thousands Euros	31 march 2002	%	31 march 2001	%
Revenues from sales and services	70,544	86.5%	74,730	81.5%
Variation of stocks of finished products	9,756	12.0%	16,534	18.0%
Other revenues and income	1,230	1.5%	498	0.5%
Value of production	81,530	100%	91,762	100%
Consumption of raw materials	(40,617)	(49.8%)	(47,356)	(51.6%)
Costs for services	(15,798)	(19.4%)	(15,466)	(16.9%)
Use of third party assets	(2,106)	(2.6%)	(1,371)	(1.5%)
Other operating expenses	(1,568)	(1.9%)	1,562	(1.7%)
Added value	21,441	26.3%	26,006	28.3%
Personnel expenses	(23,889)	(29.3%)	(21,612)	(23.5%)
Gross operating margin	(2,448)	(3.0%)	4,394	4.8%
Amortizations, depreciations and provisions	(2,643)	(3.3%)	(2,294)	(2.5%)
Profit before depreciation of consolidation difference	(5,091)	(6.2%)	2,100	2.3%
Amortization of consolidation difference	(362)	(0.4%)	(416)	(0.5%)
Operating result	(5,453)	(6.7%)	1,684	1.8%