# HELYZIONE SEINESTRYLE \$1 30 gingno 2001

















# **COMPANY OFFICERS OF THE PARENT COMPANY**

# **Board of Directors**

The Board of Directors currently serving is composed of

Giancarlo Selci Chairman

Anna Gasparucci Chief Executive Officer
Roberto Selci Chief Executive Officer

Werner Deuring Director
Attilio Giampaoli Director

# **Board of Statutory Auditors**

The Board of Statutory Auditors currently serving is composed of

Giovanni Ciurlo Chairman

Adriano Franzoni Statutory Auditor Claudio Sanchioni Statutory Auditor

# THE BUSINESS AND TRADEMARKS OF THE GROUP COMPANIES

The Biesse Group is predominantly involved in the production, sales and marketing and postsales service of machinery and systems for the wood, glass and marble sector.

The sales and marketing and services are organised through the direct geographic presence of the Group companies, as well as through a select network of importers, distributors, and agents. The Group is also involved in other businesses, such as precision mechanical manufacturing and the production of mechanical and electronic industrial components.

# Specifically, the Biesse Group operates using the following trademarks:

Biesse Spa Machinery and systems for manufacturing panels.
Selco Tool machinery and systems for sizing wood boards.

Comil Tool machinery and systems for assembling and packaging fur-

niture.

**Polymac**Handling systems for automatic lines for the furniture industry.

Machines for edging, sizing, rubber edgebanding, and single

head manual borers; unilateral automatic edging machines..

**Protec** Works centres for numerical controlled milling and drilling.

Edgebanding Tool machinery and systems for edging

**Biesse Engineering**Tool machinery and systems for processing wood **Schelling**Tool machinery and systems for processing wood

**Cosmec** Precision mechanical processing.

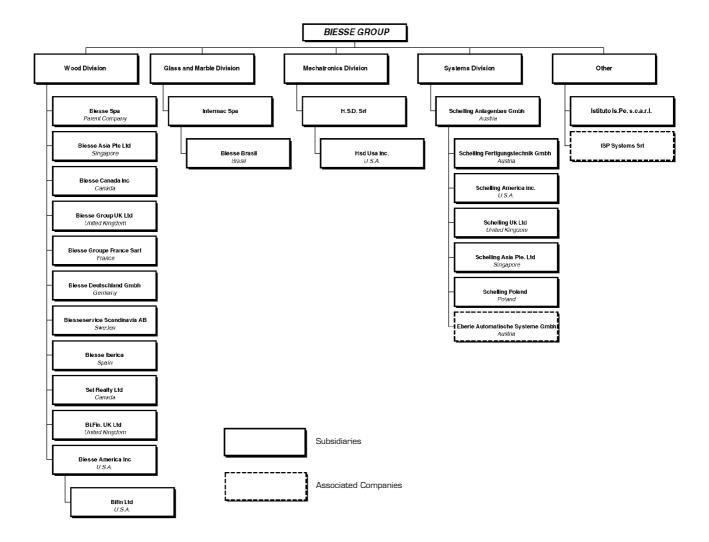
H.S.D. Mechanical and electronic components for industryIntermac Tool machinery for processing glass and marble

Busetti Tool machinery and systems for processing glass and marble

3

# **GROUP COMPANIES**

The main companies of the Biesse Group fall under the consolidation area, grouped by business sector and are the following:



Compared with the closing date of the previous financial year, the structure of the Group is composed of a different number of companies; in fact, as of 21 February 2001, a merger was stipulated incorporating the wholly-owned subsidiary company Biesse Triveneto Srl into Biesse SpA, with the accounting and tax effects taking effect as of 1 January 2001.

#### **DIRECTORS' REPORT ON OPERATIONS** - General economic context 7 page - Report on operations page 7 - Net financial position 9 page - Related parties transactions 9 page - After end of June events and foreseeable evolution 10 page CONSOLIDATED ACCOUNTS FOR THE 1ST HALF OF 2001 - Consolidated Balance Sheet (in Italian Lira) 12 page - Consolidated Income Statement (in Italian Lira) 14 page - Consolidated Balance Sheet (in Euros) page 15 - Consolidated Income Statement (in Euros) 17 page NOTES TO THE CONSOLIDATED ACCOUNTS FOR THE 1<sup>ST</sup> HALF OF 2001 - General criteria page 19 - Area of consolidation 19 page - Assessment Criteria 22 page - Consolidation Principles and Currency conversion criteria page 22 - Consolidated Balance Sheet Notes on the principle assets and 28 liabilities entries page - Consolidated Income Statement Notes on the principle positive and negative income components 40 page - Further information 44 page **ANNEXES** A. Consolidated Cash Flow Statement page 46 B. Consolidated accounts of the parent company Biesse Spa 47 (in Italian Lira) page C. Consolidated accounts of the parent company Biesse Spa (in Euros) page 50 D. Independent Auditors' Report at 30 June 2001 54 page



#### **DIRECTORS' REPORT ON OPERATIONS**

#### GENERAL ECONOMIC CONTEXT

The growth rate of the world economy in the first half of year 2001 showed a significant slowdown, which began in North America and later on spread its effects all over the world. Warnings came also from inflation and from the slowdown of most of the world's stock markets.

Also Japanese economy is affected by a continuous slowdown of all the major economic indicators. This leads to an expected slowdown for the second half of year 2001 for all the emerging Far East countries, together with the decline in electronic equipment investments.

Latin America countries will be affected by the above mentioned trend expecially in Central America, more open to trade relation with North America, while high foreign debt economies as Brazil and Argentina should suffer as a result of the persisting financial crisis.

This situation given, the Euro area recorded collective growth lower than expected depending on both external and domestic demand. Analysts expect that in the second half of year 2001 the Euro area should start recovering, based on an upturn of the European demand favoured by a reduction of inflation.

#### REPORT ON OPERATIONS

The consolidated accounts for the first six months of year 2001 confirm the growth of sales of Biesse Group, with a slight decrease in terms of profitability due to the changed international economic trend.

The consolidated revenues, equal to Itl 339,642 million, increased compared to the previous half year by 19.5%; the value of production amounts to Itl 382,565 million, with a 22% increase compared with the period ended June 2000.

The added value increased in 1H2OO1 from ltl 92,021 million to ltl 117.827 million, amounting to a percentage increase of 28% and accounting for 30.8% of the total value of production.

The gross operating margin passed from ltl 26,034 million to ltl 28,998 million, with an increase of 11.4% and accounting for 7.6% of the total value of production.

Similarly, the operating result passed from tl 17,055 million to tl 18,386 million, with an increase of 7.8% and accounting for 4.8% of the total value of production.

The profit before taxes shows a loss equal to ltl 1,585 million. This result has been affected by the decision of charging entirely in the first period the expenses related to the quotation to Milan Stock exchange of 22 June 2001, equal to ltl 12,230 million.

As in previous years, during the first half of year 2001 the Biesse Group stocked its subsidiaries with machine tools to be delivered to end customers and invoiced by those subsidiaries in the following months.

This approach, which results in a surplus of finished products at the beginning of the year, is necessary to ensure that subsidiaries can adequately meet customer demand. The inventory ensures that subsidiaries can complete delivery of orders already placed and paid for and make prompt deliveries of orders in the ensuing months, particularly during August and at the end of the year when the factories of the customer are closed or activities are reduced.

This leads to the fact that during the first half of 2001, as in previous year, the Biesse Group recorded substantial operating costs, particularly in relation to purchases of raw materials, due to the high production and stock levels required by the Biesse Group business method described above. These costs, again as in previous year, have not been offset by net revenues from sales of finished products to end customers of the Biesse Group, which reduced the Biesse Group's gross operating profit and operating profit for this six months period. Management believes, however, that net revenues from sales made during the subsequent quarters of the financial year will offset these operating costs.

Growth in terms of sales shows different trends depending on different geographical areas and different Group divisions.

Concerning European Union, the important growth trend (+30% compared to 1H2000) is mainly due to a good performance of the Mediterranean countries, and above all of Italy, while on the other side the critical situation of the German economy did not affect the results depending on the low market shares owned by the Group.

Good results come also from the Rest of the world (+28%), again showing a good trend compared with 1H2OOO, in particular from former Soviet Union's countries; also the Far east presented a good growing trend.

On the contrary, the slowdown registered in North American economy in the first half of 2001 has been reflected in the sales coming from that area (-9%), that appears a bit below last year level.

Looking at the different divisions of the Group, Wood Division shows a strong increase in sales (+32%), thanks to the results coming from the European Union's countries.

Same for Glass and Marble Division (+39%), expecially from North America, due to a quite low starting market share and an aggressive marketing strategy with a local dealer.

Important growth trend even for Mechatronics Division (+58%), where the main growth driver is the increase of the portion of sales not towards other Group companies, which in the first half of year 2001 reached around 60% of total revenues.

On the contrary, Systems Division has shown a slowdown (-19%) in sales which comes from two different reasons; the first one is due to the North American difficult situation, expecially for big companies, which represent the main target for Systems Division; the second one is due to the fact that year 2000 showed a growth of 71% compared with previous year, thus creating a difficult benchmark for the years to come.

#### **NET FINANCIAL POSITION**

The net financial position has improved compared with both 31 March 2001 and 31 December 2001, thanks to the IPO proceeds equal to around Itl 155,000 million, net of related expenses.

The detailed composition of the net financial position is as follows:

Itl million	30.06.2001	31.03.2001	31.12.2000
Cash at bank and on hand	23,394	17,886	32,765
Short term financial payables	(416)	(237)	(27,523)
Short term bank loans and overdrafts	(47,589)	(158,769)	(145,187)
Short term net financial position	(24,611)	(141,120)	(139,945)
Medium/long term amounts due to banks	(44,083)	(60,965)	(41,881)
Medium/long term net financial position	(44,083)	(60,965)	(41,881)
Net financial position	(68,694)	(202,085)	(181,826)

#### **RELATED PARTIES TRANSACTIONS**

The fully owned and non-consolidated subsidiaries are Istituto IS.PE. soc. cons. a r.l. and HSd Usa Inc.; the first one manage the professional and business training activity for all the Group's companies and related transactions are not material; the second one is a subsidiary incorporated at March 2001 for commercial relations and supply services for the Mechatronics Division in electronic spindles and numerical controls on the North American territory; at the end of June 2001 it was not operative.

The affiliated companies are ISP Systems Srl and Eberle Automatische Systeme Gmbh; the first one, owned at 25.93% by Biesse Spa, was incorporated at the end of the year 2000 with the aim of designing and developing technical innovations for the woodworking machineries. Actually it is running a start-up phase and the transactions with the other companies of the Group are not material. The second one is an Austrian company owned at 25% by Schelling Anlagenbau Gmbh, developing software and without significant transactions with the other companies of the Group.

Biesse Spa has paid to the holding company Biesse Holding Spa Itl 1,694 million for payroll arrangements and other administrative and professional services, managed by the holding company up to the end of February 2001. From March onwards, to coincide with the IPO process, all the employees operating in centralised functions working on behalf of the entire Group were relocated from Biesse Holding Spa to Biesse Spa.

During the first half of 2001 Biesse Spa had transactions with Motori MC Kart Srl, partly owned by the Selci family, which has provided outsourcing services for a total amount of ltl 2,861 million.

#### AFTER END OF JUNE EVENTS AND FORESEEABLE EVOLUTION

There have been non relevant events after the end of the first half of year 2001.

As far as the foreseeable evolution of the Group is concerned, we believe to be able to continue on a good growth trend, even if the recent international events make the future a little bit more unpredictable.

With reference to the net financial position, consistently with the expressed intention the Group is willing to use the IPO proceeds in order to pursue a strategy of both internal and external growth, particularly by mean of merger and acquisition operations in order to complete its geographical presence and its range of products.

Pesaro, 27 September 2001

The Chief Executive Officer Roberto Selci



# **BALANCE SHEET**

(ItI m	nillion)	30.06.2001	30.06.2000	31.12.2000
ASS	ETS	677,559	570,781	596,486
Α	UNPAID CALLED UP SHARE CAPITAL	0	0	0
В	FIXED ASSETS	199,828	160,444	174,897
I	Intangible fixed assets	53,952	57,036	55,870
1	Start-up and expansion costs	209	200	233
2	Research, development and advertising costs	1,617	1,144	1,734
3	Patents and intellectual property rights	285	416	302
4	Concessions, licenses, trademarks and similar	2,567	2,220	2,167
5	Goodwill	1,499	2,541	1,599
6	Intangible assets under constructions	51	103	55
7	Other intangible fixed assets	1,796	2,829	2,001
8	Consolidation difference	45,929	47,583	47,780
II	Tangible fixed assets	139,365	97,448	114,499
1	Land and buildings	74,993	65,759	72,581
2	Plant and machinery	19,951	17,596	19,706
3	Industrial and commercial equipment	5,047	3,478	4,446
4	Other tangible fixed assets	15,751	10,012	12,052
5	Tangible assets under constructions	23,622	603	5,715
III	Financial fixed assets	6,510	5,960	4,528
1	Shareholding:	1,022	523	487
а	Subsidiaries, not consolidated	349	14	21
b	Affiliates	207	36	0
С	Other companies	466	473	466
2	Receivables:	5,331	5,420	3,903
d	Receivables from others due within one year	44	1,736	21
d1	Receivables from others due after one year	5,287	3,684	3,882
3	Other securities	157	17	137
С	CURRENT ASSETS	473,805	406,925	419,195
I	Inventories	218,462	162,837	163,763
1	Raw materials, ancillary materials and			
	consumables	123,530	94,470	107,766
2	Semifinished goods	24,910	13,309	16,873
3	Work in progress	0	0	0
4	Finished products and goods	68,148	52,259	35,424
5	Payments on acount	1,874	2,800	3,700
II	Receivables	231,932	204,549	222,649
1	Trade receivables	210,770	179,198	199,939
2	Trade receivables from subsidiaries	18	0	0
3	Trade receivables from affiliated companies	0	114	0
4	Trade receivables from parent companies	1,835	154	2,561
5	Trade receivables from others	19,309	25,082	20,149
Ш	Financial assets not fixed	18	0	18
2	Shareholding in affiliated companies	18	0	18
3	Other shareholding	0	0	0
5	Other securities	0	0	0
IV	Cash and cash equivalents	23,394	39,540	32,765
1	Bank and postal deposits	22,915	39,200	32,342
2	Cheques	0	0	0
3	Cash	479	339	423
D	PREPAYMENTS AND ACCRUED INCOME	3,926	3,412	2,394
1	Accrued income	343	804	279
2	Prepayments	3,583	2,608	2,115

A SHAREHOLDERS' EQUITY	(ItI m	nillion)	30.06.2001	30.06.2000	31.12.2000
A SHAREHOLDER's EQUITY         287,674         82,743         98,053           GROUP SHAREHOLDER'S EQUITY         285,179         81,064         97,052           I Permitum reserve         173,309         10,500         31,948           IP Permitum reserve         7,351         2,459         6,390           IV Legal reserve         7,351         2,459         6,390           VIII Not income (loss) carried forward         54,558         48,723         33,578           VIII Not income (loss) carried forward         0         0         0         0         1,368           VIII Not income (loss) carried forward         1         (2,079)         6,882         25,138           Shareholders' equity pertaining to increasts         1,496         1,679         1,001           Shareholders' equity pertaining to minordies interests         1,001         1,003         640           Result of the period pertaining to minordies interests         4,940         626         361           Provision for period pertaining to minordies interests         4,940         626         361           Provision for period pertaining to minordies interests         4,940         626         1,718           Provision for selection for period pertaining to minordies interests         4,940         1,944	LIAE	BILITIES	677.559	570.781	596.486
Share capital   Share capital and reserve   Sh.558   Share capital and reserves pertaining to minorities interests   Share capital					
Premium reserve		GROUP SHAREHOLDERS' EQUITY	286,179		97,052
V   Logal reserve		Share capital	53,040	12,500	31,948
NI   Other reserve	Ш	Premium reserve	173,309	10,500	0
Net income (loss) carried forward	IV	Legal reserve	7,351	2,459	6,390
X   Result of the period (1)   (2,079)   6,882   25,136   Shareholders' equity pertaining to inorities interests   1,495   1,679   1,001   1,053   640   Result of the period pertaining to minorities interests   1,001   1,053   640   Result of the period pertaining to minorities interests   1,001   1,053   640   Result of the period pertaining to minorities interests   1,001   1,058   640   361   Result of the period pertaining to minorities interests   1,001   1,005   1,0	VII	Other reserve	54,558	48,723	33,578
Shareholders' equity pertaining to inortities interests   1,495   1,679   1,001   1,053   640	VIII				
Share capital and reserves pertaining to minorities interests 1,001   1,053   640   Result of the period pertaining to minorities interests   494   626   361   361   747   748   748   748   748   749	ΙX				
Result of the period pertaining to minorities interests   494   626   361					
B PROVISIONS FOR RISKS AND CHARGES         8,588         9,374         8,514           1 Provision for persion retirement and similar         1,874         1,565         1,718           4 Pprovision for risks         1,470         4,044         1,777           5 Provision for warranty products         5,192         3,757         5,018           6 Provision for warranty products         2         7         2           C STAFF SEVERANCE INDEMNITY RESERVE         17,824         16,861         18,364           D PAYABLES         355,461         453,528         464,252           2 Convertible debenture         0         0         0         0           a due within one year         0         0         0         0           b due after one year         0         0         1,000         27,316           3 Payables to banks         91,672         196,223         187,067           a due within one year         47,589         159,634         145,187           b due after one year         44,083         36,589         41,881           b due within one year         417         32,589         207           a due within one year         0         0         0           6 Trade payables					
1 Provision for pension retirement and similar 1 Provision for pension retirement and similar 4 Pprovision for risks 1,470 4,044 1,777 5 Provision for warranty products 5,192 3,757 5,018 6 Provision for warranty products 5,192 3,757 5,018 6 Provision for exchange retaes fluctuation 7 2 2 7 2 2 7 2 2 7 2 3,757 5,018 7 2 18,864 18,861 18,364 D PAYABLES 355,461 453,528 464,252 Convertible debenture 0 0 1,000 27,316 due within one year 0 0 1,000 27,316 due within one year 0 0 1,000 27,316 due within one year 1 0 1,000 27,316 due within one year 1 47,589 159,634 145,187 due after one year 1 44,083 36,589 159,634 145,187 due after one year 1 447 32,589 207 due within one year 1 447 32,589 207 due within one year 2 5,521 54,868 33,967 due after one year 2 0 0 0 0 due after one year 2 0 0 0 0 due after one year 3 0 0 0 0 due after one year 4 447 32,589 207 due within one year 4 47 32,589 207 due within one year 4 47 32,589 207 due within one year 4 147 32,589 207 due within one year 4 147 32,589 207 due after one year 9 0 0 0 0 due after one year 9 0 0 0 0 due after one year 1 0 0 0 0 due after one year 1 0 0 0 0 due after one year 1 0 0 0 0 due after one year 1 0 0 0 0 due after one year 1 0 0 0 0 due after one year 1 0 0 0 0 due after one year 1 0 0 0 0 due after one year 1 0 0 0 0 due after one year 1 0 0 0 0 due after one year 1 0 0 0 0 due after one year 1 0 0 0 0 due after one year 1 1,435 1,131 1,576 due within one year 1 1,634 2,123 1,297 due after one year 0 0 0 0 due after one year 0 0 0 0 due after one year 1 0 0 0 0 due after one year 1 0 0 0 0 due after one year 1 0 0 0 0 due after one year 1 0 0 0 0 due after one year 1 0 0 0 0 due after one year 1 0 0 0 0 due after one year 1 0 0 0 0 due after one year 1 0 0 0 0 due after one year 1 0 0 0 0 due after one year 1 0 0 0 0 due after one year 1 0 0 0 0 due after one year 1 0 0 0 0 due after one year 1 0 0 0 0 0 due after one year 1 0 0 0 0 0 due after one year 1 0 0 0 0 0 due after one year 1 0 0 0 0 0 0 due after one year 1 0 0 0 0 0 0 due after one year 1			s 494		
4         Pprovision for risks         1,470         4,044         1,777           5         Provision for versampty products         5,192         3,757         5,018           6         Provision for exchange rates fluctuation         2         7         2           C         STAFF SEVERINCE INDEMNITY RESERVE         17,824         16,861         18,364           D         PAYABLES         355,461         453,528         464,252           2         Convertible debenture         0         1,000         27,316           a due within one year         0         1,000         27,316           b due after one year         0         1,000         27,316           a due within one year         47,589         159,634         145,187           b due after one year         41,083         36,589         41,881           b due after one year         41,77         32,589         207           a due within one year         41,77         32,589         207           b due after one year         0         0         0         0           5 Advances         25,521         54,668         33,967           b due after one year         19,498         124,376         170,497			8,538		
5         Provision for warranty products         5, 192         3,757         5,018           6         Provision for exchange rates fluctuation         2         7         2           C         STAFF SEVERANCE INDEMNITY RESERVE         17,824         16,861         18,364           D         PAYABLES         355,461         453,528         464,252           Corvertible debenture         0         1,000         27,316           a due within one year         0         1,000         27,316           3         Payables to banks         91,672         196,223         187,067           a due within one year         47,589         159,634         145,187           4         Payables to banks         91,672         196,223         187,067           a due within one year         47,589         159,634         145,187           4         Payables to banks         91,672         196,223         187,067           b due after one year         41,77         32,589         207           b due after one year         0         0         0           5         Advances         25,521         5,4868         33,967           b due after one year         194,098         124,376         <					
6 Provision for exchange rates fluctuation         2         7         2           C STAFF SEVERANCE INDEMNITY RESERVE         17,824         16,861         18,364           D PAYABLES         355,461         453,528         464,252           2 Convertible debenture         0         1,000         27,316           a due within one year         0         1,000         27,316           due after one year         0         1,000         27,316           a due within one year         47,589         159,634         187,067           a due within one year         44,083         36,589         41,881           4 Payables to there financial institutions         417         32,589         207           a due within one year         417         32,589         207           a due within one year         417         32,589         207           b due after one year         0         0         0           a due within one year         25,521         54,868         33,967           a due within one year         25,521         54,868         33,967           a due within one year         193,474         123,344         168,920           b due after one year         1,694         2,133         1,2					•
C         STAFF SEVERANCE INDEMNITY RESERVE         17,824         16,861         18,364           D         PAYABLES         355,461         453,528         464,252           2         Convertible debenture         0         1,000         27,316           a due within one year         0         1,000         27,316           3         Payables to banks         91,672         196,223         187,067           4         due within one year         47,589         159,634         145,187           b         due after one year         44,083         36,589         41,881           4         Payables to other financial institutions         417         32,588         207           b         due after one year         417         32,589         207           b         due after one year         0         0         0           b         Advances         25,521         54,868         33,967           due after one year         0         0         0         0           due within one year         193,474         123,344         168,920           due within one year         1,435         1,694         2,123         1,297           due within one year         <					
D         PAYABLES         355,461         453,528         464,252           2         Convertible debenture         0         1,000         27,316           a         due within one year         0         0         0           b         due after one year         0         1,000         27,316           3         Payables to banks         91,672         196,223         187,067           a due within one year         47,589         159,634         145,187           b         due after one year         44,083         36,589         41,881           4         Payables to other financial institutions         417         32,589         207           a due within one year         0         0         0         0           due within one year         25,521         54,868         33,967           a due within one year         25,521         54,868         33,967           a due within one year         193,474         123,344         168,920           b         due after one year         1,435         1,031         1,576           10         Payables to parent companies         1,694         2,123         1,297           b         due after one year         0 <td></td> <td></td> <td></td> <td></td> <td></td>					
Convertible debenture         0         1,000         27,316           a due within one year         0         0         0         0           3 Payables to banks         91,672         196,223         187,067           a due within one year         47,589         159,634         145,187           b due after one year         44,083         36,589         41,881           4 Payables to other financial institutions         417         32,589         207           b due after one year         0         0         0         0           due within one year         25,521         54,868         33,967           b due after one year         0         0         0         0           b due within one year         25,521         54,868         33,967           b due after one year         0         0         0         0           b due within one year         194,908         124,376         170,497           a due within one year         193,474         123,344         168,920           b due after one year         1,694         2,123         1,297           a due within one year         1,694         2,123         1,297           b due after one year         0					
a due within one year         0         0         0           b due after one year         0         1,000         27,316           3 Payables to banks         91,672         196,223         187,067           a due within one year         47,589         159,634         145,187           b due after one year         40,83         35,589         41,881           4 Payables to other financial institutions         417         32,589         207           a due within one year         417         32,589         207           b due after one year         0         0         0         0           5 Advances         25,521         54,868         33,967           a due within one year         25,521         54,868         33,967           d ue after one year         0         0         0         0           6 Trade payables         194,908         124,376         170,497           a due within one year         194,908         124,376         170,497           a due within one year         1,435         1,031         1,576           10 Payables to parent companies         1,694         2,123         1,297           a due within one year         9,507         9,553         10					
b         due after one year         0         1,000         27,316           3         Payables to banks         91,672         196,223         187,067           a         due within one year         47,589         159,634         145,187           b         due after one year         44,083         36,589         41,881           d         Payables to other financial institutions         417         32,589         207           a         due within one year         0         0         0           b         due after one year         0         0         0           c         Advances         25,521         54,868         33,967           a         due within one year         25,521         54,868         33,967           b         due after one year         0         0         0           due after one year         194,908         124,376         170,497           a         due within one year         193,474         123,344         168,920           b         due after one year         1,694         2,123         1,297           a         due within one year         1,694         2,123         1,297           a         due within one					
3         Payables to banks         91,672         196,223         187,067           a due within one year         47,589         159,634         145,187           b due after one year         44,083         36,589         41,881           4         Payables to other financial institutions         417         32,589         207           a due within one year         0         0         0         0           5         Advances         25,521         54,868         33,967           a due within one year         0         0         0         0           6         Trade payables         194,908         124,376         170,497           a due within one year         193,474         123,344         168,920           b due after one year         1,435         1,031         1,576           10         Payables to parent companies         1,694         2,123         1,297           a due within one year         0         0         0           b due after one year         0         0         0           c due after one year         1,694         2,123         10,219           b due after one year         0         0         0           due within one year </td <td></td> <td></td> <td></td> <td></td> <td></td>					
a due within one year         47,589         159,634         145,187           b due after one year         44,083         36,589         41,881           4 Payables to other financial institutions         417         32,589         207           a due within one year         0         0         0           b due after one year         0         0         0           a due within one year         25,521         54,868         33,967           b due after one year         0         0         0           6 Trade payables         194,908         124,376         170,497           a due within one year         193,474         123,344         168,920           b due after one year         1,435         1,031         1,576           10 Payables to parent companies         1,694         2,123         1,297           a due within one year         0         0         0           b due after one year         0         0         0           due within one year         9,395         9,432         10,102           b due after one year         112         120         117           12 Payables to social security         5,795         4,552         7,683           a due wit					
b         due after one year         44,083         36,589         41,881           4         Payables to other financial institutions         417         32,589         207           a         due within one year         0         0         0           b         due after one year         0         0         0           5         Advances         25,521         54,868         33,967           a         due within one year         0         0         0           6         Trade payables         194,908         124,376         170,497           a         due within one year         193,474         123,344         168,920           b         due after one year         1,435         1,031         1,576           10         Payables to parent companies         1,694         2,123         1,297           a         due within one year         0         0         0           b         due after one year         0         0         0           b         due after one year         9,507         9,553         10,219           a         due within one year         9,395         9,432         10,102           b         due after one year </td <td></td> <td></td> <td></td> <td></td> <td></td>					
4         Payables to other financial institutions         417         32,589         207           a         due within one year         417         32,589         207           b         due after one year         0         0         0           5         Advances         25,521         54,868         33,967           a         due within one year         0         0         0           b         due after one year         0         0         0           6         Trade payables         194,908         124,376         170,497           a         due within one year         194,908         124,376         170,497           a         due within one year         1,435         1,031         1,576           10         Payables to parent companies         1,694         2,123         1,297           a         due within one year         0         0         0           b         due after one year         0         0         0           due within one year         9,395         9,432         10,102           b         due after one year         112         120         117           12         Payables to social security         5,795<					•
a dué within one year         417         32,589         207           b due after one year         0         0         0           5 Advances         25,521         54,868         33,967           a due within one year         25,521         54,868         33,967           b due after one year         0         0         0           6 Trade payables         194,908         124,376         170,497           a due within one year         193,474         123,344         188,920           b due after one year         1,435         1,031         1,576           10 Payables to parent companies         1,694         2,123         1,297           due within one year         1,694         2,123         1,297           b due after one year         0         0         0           11 Tax payables         9,507         9,553         10,219           a due within one year         9,395         9,432         10,102           b due after one year         112         120         117           12 Payables to social security         5,795         4,552         7,683           a due within one year         5,795         4,552         7,683           b due after one year					
b         due after one year         0         0         0           5         Advances         25,521         54,868         33,967           a         due within one year         25,521         54,868         33,967           b         due after one year         0         0         0           6         Trade payables         194,908         124,376         170,497           a         due within one year         193,474         123,344         168,920           b         due after one year         1,435         1,031         1,576           10         Payables to parent companies         1,694         2,123         1,297           a         due after one year         0         0         0           a         due after one year         0         0         0           11         Tax payables         9,507         9,553         10,219           a         due within one year         9,395         9,432         10,102           b         due after one year         112         120         117           12         Payables to social security         5,795         4,552         7,683           a         due within one year					
5         Advances         25,521         54,868         33,967           a         due within one year         25,521         54,868         33,967           b         due after one year         0         0         0           6         Trade payables         194,908         124,376         170,497           a         due within one year         193,474         123,344         168,920           b         due after one year         1,435         1,031         1,576           10         Payables to parent companies         1,694         2,123         1,297           a         due within one year         0         0         0           b         due after one year         0         0         0           11         Tax payables         9,507         9,553         10,219           a         due within one year         9,395         9,432         10,102           b         due after one year         112         120         117           12         Payables to social security         5,795         4,552         7,683           a         due after one year         0         0         0           b         due after one year				•	
a       due within one year       25,521       54,868       33,967         b       due after one year       0       0       0         6       Trade payables       194,908       124,376       170,497         a       due within one year       193,474       123,344       168,920         b       due after one year       1,435       1,031       1,576         10       Payables to parent companies       1,694       2,123       1,297         a       due within one year       0       0       0         b       due after one year       0       0       0         11       Tax payables       9,507       9,553       10,219         a       due within one year       9,395       9,432       10,102         b       due after one year       112       120       117         12       Payables to social security       5,795       4,552       7,683         a       due within one year       0       0       0         13       Other payables       25,947       28,246       25,999         a       due within one year       400       0       0         b       due after one year       <					
b         due after one year         0         0         0           6         Trade payables         194.908         124,376         170,497           a         due within one year         193,474         123,344         168,920           b         due after one year         1,435         1,031         1,576           10         Payables to parent companies         1,694         2,123         1,297           a         due within one year         0         0         0           b         due after one year         0         0         0           1         Tax payables         9,507         9,553         10,219           a         due within one year         9,395         9,432         10,102           b         due after one year         112         120         117           12         Payables to social security         5,795         4,552         7,683           a         due within one year         5,795         4,552         7,683           b         due after one year         0         0         0           13         Other payables         25,547         28,246         25,999           b         due after one year					
6       Trade payables       194.908       124,376       170,497         a       due within one year       193,474       123,344       168,920         b       due after one year       1,435       1,031       1,576         10       Payables to parent companies       1,694       2,123       1,297         a       due within one year       0       0       0         b       due after one year       0       0       0         11       Tax payables       9,507       9,553       10,219         a       due within one year       9,395       9,432       10,102         b       due after one year       112       120       117         12       Payables to social security       5,795       4,552       7,683         a       due within one year       5,795       4,552       7,683         b       due after one year       0       0       0         13       Other payables       25,947       28,246       25,999         a       due within one year       25,547       28,246       25,999         b       due after one year       400       0       0         E       Accrued expenses					
a         due within one year         193,474         123,344         168,920           b         due after one year         1,435         1,031         1,576           10         Payables to parent companies         1,694         2,123         1,297           a         due within one year         0         0         0           b         due after one year         0         0         0           11         Tax payables         9,507         9,553         10,219           a         due within one year         9,395         9,432         10,102           b         due after one year         112         120         117           12         Payables to social security         5,795         4,552         7,683           a         due within one year         5,795         4,552         7,683           b         due after one year         0         0         0           13         Other payables         25,947         28,246         25,999           a         due within one year         25,547         28,246         25,999           b         due after one year         400         0         0           E         ACCRUED EXPENSES AND D					
b       due after one year       1,435       1,031       1,576         10       Payables to parent companies       1,694       2,123       1,297         a       due within one year       0       0       0         b       due after one year       0       0       0         11       Tax payables       9,507       9,553       10,219         a       due within one year       9,395       9,432       10,102         b       due after one year       112       120       117         12       Payables to social security       5,795       4,552       7,683         a       due within one year       0       0       0         a       due within one year       0       0       0         13       Other payables       25,947       28,246       25,999         a       due within one year       25,547       28,246       25,999         b       due after one year       400       0       0         E       ACCRUED EXPENSES AND DEFERRED INCOME       8,063       8,276       7,302         1       Accrued expenses       3,549       4,369       3,481         2       Deferred income					
10       Payables to parent companies       1,694       2,123       1,297         a       due within one year       1,694       2,123       1,297         b       due after one year       0       0       0         11       Tax payables       9,507       9,553       10,219         a       due within one year       9,395       9,432       10,102         b       due after one year       112       120       117         12       Payables to social security       5,795       4,552       7,683         a       due within one year       5,795       4,552       7,683         b       due after one year       0       0       0         13       Other payables       25,947       28,246       25,999         a       due within one year       25,547       28,246       25,999         a       due within one year       400       0       0         b       due after one year       400       0       0         c       ACCRUED EXPENSES AND DEFERRED INCOME       8,063       8,276       7,302         1       Accrued expenses       3,549       4,369       3,481         2       Deferred in					
a       due within one year       1,694       2,123       1,297         b       due after one year       0       0       0         11       Tax payables       9,507       9,553       10,219         a       due within one year       9,395       9,432       10,102         b       due after one year       112       120       117         12       Payables to social security       5,795       4,552       7,683         a       due within one year       5,795       4,552       7,683         b       due after one year       0       0       0         13       Other payables       25,947       28,246       25,999         a       due within one year       25,947       28,246       25,999         a       due after one year       400       0       0       0         E       ACCRUED EXPENSES AND DEFERRED INCOME       8,063       8,276       7,302         1       Accrued expenses       3,549       4,369       3,481         2       Deferred income       4,515       3,907       3,821         MEMORANDUM ACCOUNTS       142,648       81,485       189,278         1       Banks for					
b         due after one year         0         0         0           11         Tax payables         9,507         9,553         10,219           a         due within one year         9,395         9,432         10,102           b         due after one year         112         120         117           12         Payables to social security         5,795         4,552         7,683           a         due within one year         0         0         0           b         due after one year         0         0         0           13         Other payables         25,947         28,246         25,999           a         due within one year         25,547         28,246         25,999           b         due after one year         400         0         0           b         due after one year         400         0         0           c         ACCRUED EXPENSES AND DEFERRED INCOME         8,063         8,276         7,302           1         Accrued expenses         3,549         4,369         3,481           2         Deferred income         4,515         3,907         3,821           MEMORANDUM ACCOUNTS         142,648					
11       Tax payables       9,507       9,553       10,219         a       due within one year       9,395       9,432       10,102         b       due after one year       112       120       117         12       Payables to social security       5,795       4,552       7,683         a       due within one year       5,795       4,552       7,683         b       due after one year       0       0       0         13       Other payables       25,947       28,246       25,999         a       due within one year       25,547       28,246       25,999         b       due after one year       400       0       0         E       ACCRUED EXPENSES AND DEFERRED INCOME       8,063       8,276       7,302         1       Accrued expenses       3,549       4,369       3,481         2       Deferred income       4,515       3,907       3,821         MEMORANDUM ACCOUNTS       142,648       81,485       189,278         1       Banks for guarantees       0       25       0         2       Leasing committments       14,220       6,455       10,283         5       Guarantees and endors					
a       due within one year       9,395       9,432       10,102         b       due after one year       112       120       117         12       Payables to social security       5,795       4,552       7,683         a       due within one year       5,795       4,552       7,683         b       due after one year       0       0       0         13       Other payables       25,947       28,246       25,999         a       due within one year       25,547       28,246       25,999         b       due after one year       400       0       0       0         E       ACCRUED EXPENSES AND DEFERRED INCOME       8,063       8,276       7,302         1       Accrued expenses       3,549       4,369       3,481         2       Deferred income       4,515       3,907       3,821         MEMORANDUM ACCOUNTS       142,648       81,485       189,278         1       Banks for guarantees       0       25       0         2       Leasing committments       14,220       6,455       10,283         5       Guarantees and endorsement       23,055       33,935       33,683         6					
b       due after one year       112       120       117         12       Payables to social security       5,795       4,552       7,683         a       due within one year       5,795       4,552       7,683         b       due after one year       0       0       0         13       Other payables       25,947       28,246       25,999         a       due within one year       25,547       28,246       25,999         b       due after one year       400       0       0       0         E       ACCRUED EXPENSES AND DEFERRED INCOME       8,063       8,276       7,302         1       Accrued expenses       3,549       4,369       3,481         2       Deferred income       4,515       3,907       3,821         MEMORANDUM ACCOUNTS       142,648       81,485       189,278         1       Banks for guarantees       0       25       0         2       Leasing committments       14,220       6,455       10,283         5       Guarantees and endorsement       23,055       33,935       33,683         6       Bills in circulation       20,095       16,143       21,884					
12       Payables to social security       5,795       4,552       7,683         a       due within one year       5,795       4,552       7,683         b       due after one year       0       0       0         13       Other payables       25,947       28,246       25,999         a       due within one year       25,547       28,246       25,999         b       due after one year       400       0       0       0         E       ACCRUED EXPENSES AND DEFERRED INCOME       8,063       8,276       7,302         1       Accrued expenses       3,549       4,369       3,481         2       Deferred income       4,515       3,907       3,821         MEMORANDUM ACCOUNTS       142,648       81,485       189,278         1       Banks for guarantees       0       25       0         2       Leasing committments       14,220       6,455       10,283         5       Guarantees and endorsement       23,055       33,935       33,683         6       Bills in circulation       20,095       16,143       21,884					
a       due within one year       5,795       4,552       7,683         b       due after one year       0       0       0         13       Other payables       25,947       28,246       25,999         a       due within one year       25,547       28,246       25,999         b       due after one year       400       0       0         E       ACCRUED EXPENSES AND DEFERRED INCOME       8,063       8,276       7,302         1       Accrued expenses       3,549       4,369       3,481         2       Deferred income       4,515       3,907       3,821         MEMORANDUM ACCOUNTS       142,648       81,485       189,278         1       Banks for guarantees       0       25       0         2       Leasing committments       14,220       6,455       10,283         5       Guarantees and endorsement       23,055       33,935       33,683         6       Bills in circulation       20,095       16,143       21,884					
b         due after one year         O         O         O           13         Other payables         25,947         28,246         25,999           a         due within one year         25,547         28,246         25,999           b         due after one year         400         O         O           E         ACCRUED EXPENSES AND DEFERRED INCOME         8,063         8,276         7,302           1         Accrued expenses         3,549         4,369         3,481           2         Deferred income         4,515         3,907         3,821           MEMORANDUM ACCOUNTS         142,648         81,485         189,278           1         Banks for guarantees         O         25         O           2         Leasing committments         14,220         6,455         10,283           5         Guarantees and endorsement         23,055         33,935         33,683           6         Bills in circulation         20,095         16,143         21,884					
13       Other payables       25,947       28,246       25,999         a       due within one year       25,547       28,246       25,999         b       due after one year       400       0       0         E       ACCRUED EXPENSES AND DEFERRED INCOME       8,063       8,276       7,302         1       Accrued expenses       3,549       4,369       3,481         2       Deferred income       4,515       3,907       3,821         MEMORANDUM ACCOUNTS       142,648       81,485       189,278         1       Banks for guarantees       0       25       0         2       Leasing committments       14,220       6,455       10,283         5       Guarantees and endorsement       23,055       33,935       33,683         6       Bills in circulation       20,095       16,143       21,884	b				
a       due within one year       25,547       28,246       25,999         b       due after one year       400       0       0         E       ACCRUED EXPENSES AND DEFERRED INCOME       8,063       8,276       7,302         1       Accrued expenses       3,549       4,369       3,481         2       Deferred income       4,515       3,907       3,821         MEMORANDUM ACCOUNTS       142,648       81,485       189,278         1       Banks for guarantees       0       25       0         2       Leasing committments       14,220       6,455       10,283         5       Guarantees and endorsement       23,055       33,935       33,683         6       Bills in circulation       20,095       16,143       21,884	13		25,947	28,246	25,999
b         due after one year         400         0         0           E         ACCRUED EXPENSES AND DEFERRED INCOME         8,063         8,276         7,302           1         Accrued expenses         3,549         4,369         3,481           2         Deferred income         4,515         3,907         3,821           MEMORANDUM ACCOUNTS         142,648         81,485         189,278           1         Banks for guarantees         0         25         0           2         Leasing committments         14,220         6,455         10,283           5         Guarantees and endorsement         23,055         33,935         33,683           6         Bills in circulation         20,095         16,143         21,884	а		25,547	28,246	25,999
E         ACCRUED EXPENSES AND DEFERRED INCOME         8,063         8,276         7,302           1         Accrued expenses         3,549         4,369         3,481           2         Deferred income         4,515         3,907         3,821           MEMORANDUM ACCOUNTS         142,648         81,485         189,278           1         Banks for guarantees         0         25         0           2         Leasing committments         14,220         6,455         10,283           5         Guarantees and endorsement         23,055         33,935         33,683           6         Bills in circulation         20,095         16,143         21,884	b	due after one year			
2         Deferred income         4,515         3,907         3,821           MEMORANDUM ACCOUNTS         142,648         81,485         189,278           1         Banks for guarantees         0         25         0           2         Leasing committments         14,220         6,455         10,283           5         Guarantees and endorsement         23,055         33,935         33,683           6         Bills in circulation         20,095         16,143         21,884	E	ACCRUED EXPENSES AND DEFERRED INCOME			7,302
MEMORANDUM ACCOUNTS         142,648         81,485         189,278           1         Banks for guarantees         0         25         0           2         Leasing committments         14,220         6,455         10,283           5         Guarantees and endorsement         23,055         33,935         33,683           6         Bills in circulation         20,095         16,143         21,884				4,369	3,481
1       Banks for guarantees       0       25       0         2       Leasing committments       14,220       6,455       10,283         5       Guarantees and endorsement       23,055       33,935       33,683         6       Bills in circulation       20,095       16,143       21,884					
2       Leasing committments       14,220       6,455       10,283         5       Guarantees and endorsement       23,055       33,935       33,683         6       Bills in circulation       20,095       16,143       21,884			· · · · · · · · · · · · · · · · · · ·		
5       Guarantees and endorsement       23,055       33,935       33,683         6       Bills in circulation       20,095       16,143       21,884					
6 Bills in circulation 20,095 16,143 21,884					
/ Uther meorandum accounts 85,2/8 24,926 123,428					
	/	Other meorandum accounts	85,2/8	24,926	123,428

<sup>(1)</sup> Results of the period end of June 2000 and end of June 2001 are before income taxes

# **INCOME STATEMENT**

(Itl m	illion)	30.06.2001	30.06.2000	31.12.2000
Α	VALUE OF PRODUCTION	382,565	312,676	683,428
1	Revenues form sales and service	339,642	284,108	666,001
2	Change in work in progess and semifinished goods	39,260	26,170	10,157
4	Increase in assets value for internal work	79	0	82
5	Other revenues and income	3,584	2,398	7,188
В	COSTS OF PRODUCTION	(364,179)	(295,620)	(616,364)
6	Raw materials, ancillary materials and consumables	(198,149)	(161,925)	(325,500)
7	Services	(67,648)	(60,003)	(130,255)
8	Use of third parties assets	(6,309)	(5,131)	(10,150)
9	Personnel expenses	(88,829)	(65,987)	(141,300)
9a	Wages and salaries	(67,233)	(49,662)	(106,728)
9b	Social security charges	(18,371)	(13,881)	(29,642)
9c	Severance indemnity	(2,924)	(2,201)	(4,605)
9d	Pension retirement and similar	0	(8)	(11)
9e	Other personnel expenses	(302)	(235)	(314)
10	Amortizations, depreciations and write-downs	(10,238)	(8,765)	(19,154)
10a	Amortisation of intangible fixed assets	(3,098)	(2,929)	(6,397)
10b	Depreciation of tangible fixed assets	(6,363)	(5,247)	(11,310)
10c	Other amortisation and depreciation of fixed assets	0	0	0
	Write-downs of receivables included in current assets	(693)	(589)	(1,446)
11	Changes in raw material, ancillary materials and consu	mables 13,837	12,190	23,315
12	Provision for risks	0	(77)	0
13	Other provisions	(459)	(137)	(965)
14	Other operating expenses	(6,467)	(5,78)	(12,355)
A-B	DIFFERENCE BETWEEN VALUE AND			
	COSTS OF PRODUCTION	18,386	17,055	67,064
С	FINANCIAL INCOME AND CHARGES	(6,465)	(4,091)	(8,583)
15	Income form equity investments	104	25	52
16	Other financial income	6.786	3,469	6,757
17	Interest and other financial charges	(13,355)	(7,585)	(15,392)
D	VALUE ADJUSTMENTS OF FINANCIAL ASSETS	0	0	(273)
18	Write-ups	0	0	0
<u>19</u>	Write-downs	0	0	(273)
E	EXTRAORDINARY INCOME AND CHARGES	(13,506)	670	(233)
20	Extraordinary income	62	1,245	1,145
21_	Extraordinary charges	(13,568)	(575)	(1,379)
	TOTAL EXTRAORDINARY INCOME AND CHARGES	(13,506)	670	(507)
	TAX INCOME	(1,585)	13,634	57,974
22	Income taxes (1)	0	0	(26,350)
HES	JLT OF THE PERIOD	(1,585)	13,634	31,623
	Result of the period pertaining to minority interests	494	626	361
	Result of the period before takeover	0	6,126	6,126
	Result of the period pertaining to the Group	(2,079)	6,882	25,136

<sup>(1)</sup> Results of the period end of June 2000 and end of June 2001 are before income taxes

The Chief Executive Officer Roberto Selci

# **BALANCE SHEET**

(Tho	usands of Euros)	30.06.2001	30.06.2000	31.12.2000
ASS	ETS	349,930	294,784	308,059
Α	UNPAID CALLED UP SHARE CAPITAL	0	0	0
В	FIXED ASSETS	103,203	82,862	90,327
I	Intangible fixed assets	27,864	29,456	28,854
1	Strat-up and expansion costs	108	104	121
2	Research, development and advertising costs	835	591	895
3	Patents and intellectual property rights	147	215	156
4	Concessions, licenses, trademarks and similar	1,326	1,146	1,119
5	Goodwill	774	1,312	826
6	Intangible assets under constructions	26	53	28
7	Other intangible fixed assets	928	1,461	1,034
8	Consolidation difference	23,720	24,575	24,676
Ш	Tangible fixed assets	71,976	50,328	59,134
1	Land and buildings	38,731	33,961	37,485
2	Plant and machinery	10,304	9,088	10,177
3	Industrial and commercial equipment	2,607	1,796	2,296
4	Other tangible fixed assets	8,135	5,171	6,224
5	Tangible assets under constructions	12,200	312	2,952
Ш	Financial fixed assets	3,362	3,078	2,338
1	Shareholding:	528	270	252
а	Subsidiaries, not consolidated	180	7	11
b	Affiliates	107	18	0
С	Other companies	241	244	241
2	Receivables:	2,753	2,799	2,016
d	Receivables from others due within one year	23	897	11
d1	Receivables from others due after one year	2,730	1,903	2,005
3	Other securities	81	9	71
С	CURRENT ASSETS	244,700	210,159	216,496
I	Inventories	112,826	84,098	84,576
1	Raw materials, ancillary materials and consumables	63,695	48,790	55,656
2	Semifinished goods	12,865	6,873	8,714
3	Work in progress	0	0	0
4	Finished products and goods	35,196	26,989	18,295
5	Payments on acount	968	1,446	1,911
II	Receivables	119,783	105,641	114,989
1	Trade receivables	108,854	92,548	103,260
2	Trade receivables from subsidiaries	9	_0	0
3	Trade receivables from affiliated companies	0	59	0
4	Trade receivables from parent companies	948	79	1,323
5	Trade receivables from others	10,014	12,954	10,406
III	Financial assets not fixed	9	0	9
2	Shareholding in affiliated companies	9	0	9
3	Other shareholding	0	0	0
5	Other securities	0	0	0
IV	Cash and cash equivalents	12,082	20,421	16,922
1	Bank and postal deposits	11,835	20,245	16,703
2	Cheques	0	0	0
3	Cash	248	175	218
D	PREPAYMENTS AND ACCRUED INCOME	2,028	1,762	1,236
1	Accrued income	177	415	144
2	Prepayments	1,851	1,347	1,092

(Tho	usands of Euros)	30.06.2001	30.06.2000	31.12.2000
LIAE	BILITIES	349,930	294,784	308,059
Α	SHAREHOLDERS' EQUITY	148,571	42,733	50,640
	GROUP SHAREHOLDERS' EQUITY	147,799	41,866	50,123
I	Share capital	27,393	6,456	16,500
II	Premium reserve	89,506	5,423	0
IV	Legal reserve	3,797	1,270	3,300
VII	Other reserve	28,116	25,164	17,342
VIII	Net income (loss) carried forward	0	0	0
IX	Result of the period (1)	(1,074)	3,554	12,982
	Shareholders' equity pertaining to inorities interes	sts 772	867	517
	Share capital and reserves pertaining to minorities		544	331
	Result of the period pertaining to minorities interest	ts 255	323	186
В	PROVISIONS FOR RISKS AND CHARGES	4,409	4,841	4,397
1	Provision for pension retirement and similar	968	808	887
4	Pprovision for risks	759	2,089	918
5	Provision for warranty products	2,682	1,940	2,592
6	Provision for exchange rates fluctuation	1	3	1 2 404
C	STAFF SEVERANCE INDEMNITY RESERVE PAYABLES	9,205 183,580	8,708 234,228	9,484
2	Convertible debenture		<b>234,228</b> 516	239,766
		0	0	14,108 O
a b	due within one year due after one year	0	516	14,108
3	Payables to banks	47,345	101,341	96,612
a	due within one year	24,577	82,444	74,983
b	due after one year	22,767	18,897	21,630
4	Payables to other financial institutions	215	16,831	107
а	due within one year	215	16,831	107
b	due after one year	0	0	0
5	Advances	13,180	28,337	17,543
а	due within one year	13,180	28,337	17,543
b	due after one year	0	0	O
6	Trade payables	100,662	64,235	88,054
а	due within one year	99,921	63,702	87,240
b	due after one year	741	533	814
10	Payables to parent companies	875	1,096	670
а	due within one year	875	1,096	670
b	due after one year	0	0	0
11	Tax payables	4,910	4,934	5,278
а	due within one year	4,852	4,871	5,217
b	due after one year	58	62	60
12	Payables to social security	2,993	2,351	3,968
а	due within one year	2,993	2,351	3,968
b	due after one year	0	0	0
13	Other payables	13,400	14,588	13,427
a	due within one year	13,194	14,588	13,427
<u>b</u>	due after one year	207	0	0 774
<u>E</u> 1	ACCRUED EXPENSES AND DEFERRED INCOME	<b>4,164</b> 1,833	<b>4,274</b> 2,256	3,771
2	Accrued expenses Deferred income	2,332	2,256 2,018	1,798 1,973
	MORANDUM ACCOUNTS	73,672	42.083	97,754
1	Banks for guarantees	73,672	<u>42,083</u> 13	97,734
2	Leasing committments	7,344	3,334	5,311
5	Guarantees and endorsement	11,907	17,526	17,396
6	Bills in circulation	10,378	8,337	11,302
7	Other meorandum accounts	44,042	12,873	63,745
		, -	,	,

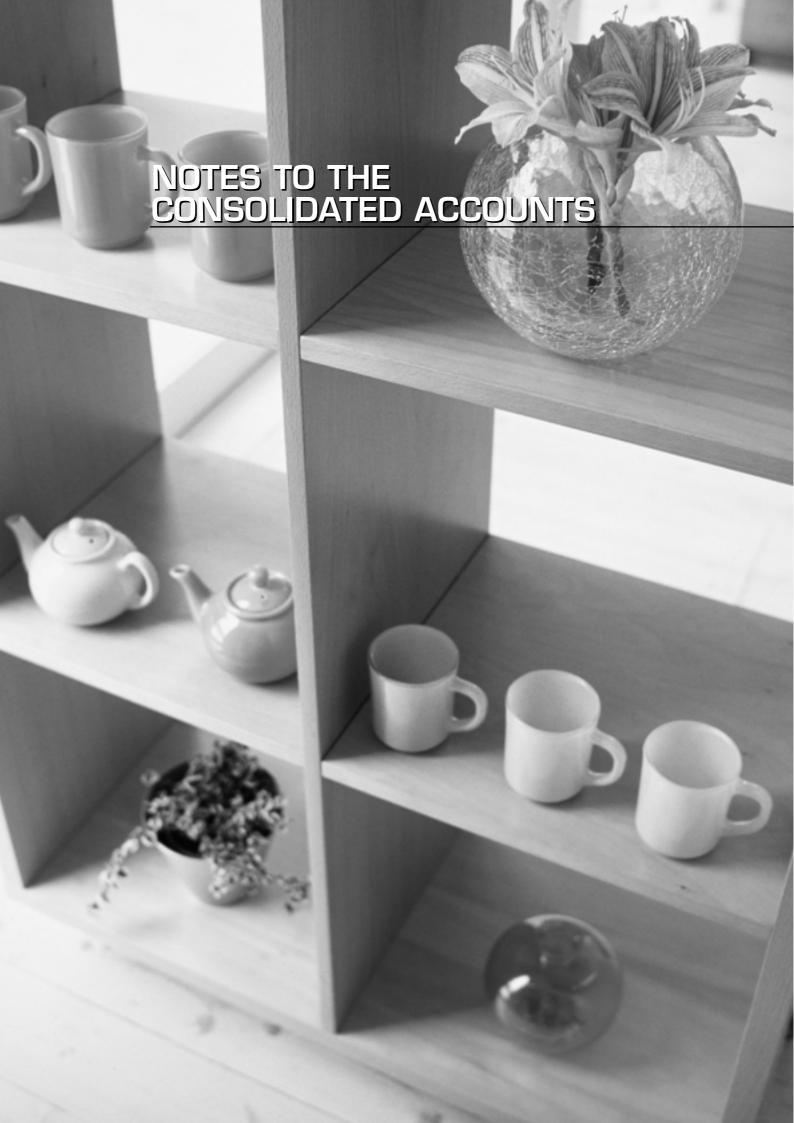
<sup>(1)</sup> Results of the period end of June 2000 and end of June 2001 are before income taxes

# **INCOME STATEMENT**

(Tho	usands of Euros)	30.06.2001	30.06.2000	31.12.2000
Α	VALUE OF PRODUCTION	197,578	161,483	352,961
1	Revenues form sales and service	175,410	146,729	343,961
2	Change in work in progess and semifinished goods	20,276	13,515	5,245
4	Increase in assets value for internal work	41	0	42
5	Other revenues and income	1.851	1.239	3.712
В	COSTS OF PRODUCTION	(188,083)	(152,675)	(318,326)
6	Raw materials, ancillary materials and consumables	(102,336)	(83,627)	(168,107)
7	Services	(34,894)	(30,989)	(67,271)
8	Use of third parties assets	(3,258)	(2,650)	(5,242)
9	Personnel expenses	(45,876)	(34,080)	(72,975)
9a	Wages and salaries	(34,723)	(25,648)	(55,120)
9b	Social security charges	(9,488)	(7,169)	(15,309)
9c	Severance indemnity	(1,510)	(1,137)	(2,378)
9d	Pension retirement and similar	Ö	(4)	(5)
9e	Other personnel expenses	(156)	(122)	(162)
10	Amortizations, depreciations and write-downs	(5,287)	(4,527)	(9,892)
10a	Amortisation of intangible fixed assets	(1,600)	(1,512)	(3,304)
10b	Depreciation of tangible fixed assets	(3,329)	(2,710)	(5,841)
10c	Other amortisation and depreciation of fixed assets	Ö	Ó	Ó
10d	Write-downs of receivables included in current assets	(358)	(304)	(747)
11	Changes in raw material, ancillary materials and consu	mables 7,146	6,296	12,041
12	Provision for risks	0	(40)	0
13	Other provisions	(237)	(71)	(499)
14	Other operating expenses	(3,340)	(2,988)	(6,381)
A-B	DIFFERENCE BETWEEN VALUE AND			
	COSTS OF PRODUCTION	9,496	8,808	34,636
С	FINANCIAL INCOME AND CHARGES	(3,339)	(2,113)	(4,433)
15	Income form equity investments	54	13	27
16	Other financial income	3,504	1,792	3,490
17	Interest and other financial charges	(6,897)	(3,917)	(7,950)
D	VALUE ADJUSTMENTS OF FINANCIAL ASSETS	0	0	(141)
18	Write-ups	0	0	0
19	Write-downs	0	0	(141)
E	EXTRAORDINARY INCOME AND CHARGES	(6,975)	346	(120)
20	Extraordinary income	32	643	592
21	Extraordinary charges	(7,007)	(297)	(712)
	TOTAL EXTRAORDINARY INCOME AND CHARGES	(6,975)	346	(262)
	TAX INCOME	(819)	7,041	29,941
22	Income taxes (1)	0	0	(13,609)
RES	JLT OF THE PERIOD	(819)	7,041	16,332
	Result of the period pertaining to minority interests	255	323	186
	Result of the period before takeover	0	3,164	3,164
	Result of the period pertaining to the Group	(1,074)	3,554	12,982

<sup>(1)</sup> Results of the period end of June 2000 and end of June 2001 are before income taxes

The Chief Executive Officer Roberto Selci



#### NOTES TO THE CONSOLIDATED ACCOUNTS

#### **GENERAL CRITERIA**

The consolidated report of the Biesse SpA as of 30 June 2001 has been prepared in accordance with the standards issued by Commissione Nazionale per le Società e la Borsa (Consob) in its regulation included in decision n°11971 of May 14<sup>th</sup>, 1999, as amended by decision n°12475 of April 6<sup>th</sup>, 2000. Thus the consolidated accounts and those of the parent company Biesse Spa (see annexes) are presented, while the notes are referred only to the consolidated accounts.

The Half Year Report has been prepared in accordance with Italian Law and contains also a cash flow statement.

The result of the period, as allowed, is shown before taxes.

#### AREA OF CONSOLIDATION

The consolidated accounts of the Biesse Group include the half year accounts of the parent company and those of the Italian and foreign companies for which the Biesse Spa directly or indirectly holds the majority of the voting rights during the shareholders' meetings. The companies included in the consolidated accounts as of 30 March 2001 using the line-by-line consolidation method are the following:

Company and headquarters	Currency	Share capital	Direct	Indirect	Intermediary	Biesse Group
Parent company						
Biesse SpA	ltl	53,040,325,433				
Via della Meccanica, 16						
Loc. Chiusa di Ginestreto (PS)						
Italiane subsidiary companies						
H.S.D. Srl	ltl	100,000,000	80.00%			80.00%
Via della Meccanica, 16						
Loc. Chiusa di Ginestreto (PS)						
Intermac SpA	ltl	2,400,000,000	100.00%			100.00%
Via della Meccanica, 16						
Loc. Chiusa di Ginestreto (PS)						
Foreign subsidiary companies						
Biesse America Inc.	US \$	1,000,000	100.00%			100.00%
4110 Meadow Oak Drive						
Charlotte NC 28208 - U.S.A.						
Biesse Canada Inc.	CAN \$	180,000	100.00%			100.00%
1845 Rue Jean Monnet - Terrebonne						
(Quebec) - Canada						
Biesse Asia Pte. Ltd.	S \$	1,150,000	100.00%			100.00%
100 Cecil Street – The Globe						
Singapore	0.070	4.000	4.00.00%			400.00%
Biesse Group UK Ltd.	£ STG	1,000	100.00%			100.00%
Lamport drive – Daventry Northampt Great Britain						
	FF	900,000	100.00%			100.00%
Biesse Groupe France Sarl Parc d'affaires de la _Vallée de l'Ozon	ГГ	900,000	100.00%			100.00%
Chapotin - Chaponnay – France						
Biesse Group Deutschland Gmbh	DM	2,801,922	100.00%			100.00%
Gewerberstrasse, 6 - Elchingen (Ulm)	BIVI	L,001,0LL	100.0070			100.0070
Germany						
Biesservice Scandinavia AB	SKR	200,000	60.00%			60.00%
Maskinvagen 1 - Lindas - Sweden						
Biesse Iberica Woodw. Mach. s.l.	Pte	172,000,000	100.00%			100.00%
Cl. Pedrosa C., 9						
Barcelona – Spain						
Biesse Brasil Ltda	Rlb	400,000		99.99%	Intermac	99.99%
Rua Lapò, 975 Curitiba Paranà – Brazil					Spa	
Sel Realty Ltd	CAN \$	100	100.00%			100.00%
1845 Rue Jean Monnet - Terrebonne						
(Quebec) – Canada						
Bi. Fin. UK Ltd	£ STG	600,000	100.00%			100.00%
Lamport drive – Daventry Northampt						
Great Britain						
Bifin Ltd	Usd	10,000		100.00%	Biesse	100.00%
233, Peachtree St., NE – Harris Tower					America	
Atlanta, GA 30303 (Usa)	۸+-	10 700 000	100.000/		Inc.	
Schelling Anlagenbau Gmbh Gebhard-Schwarzler Strasse 34	Ats	13,760,300	100.00%			
Schwarzach – Austria						
	Λ+o	509,131		100.00%	Schelling	100.00%
Schelling Fertigungstechnik Gmbh Grosse Wies 21 – Altach	Ats	JUB, 13 I		100.0070	Anlagenbau	100.0070
Austria					Gmbh	
, 1660 Id					Citibil	

Company and headquarters	Currency	Share capital	Direct	Indirect	Intermediary	Biesse Group
Foreign subsidiary companies						
Schelling America Inc.	US \$	1,000		100.00%	Schelling	100.00%
3201 Glenwood Ave Wake County					Anlagenbau	
Raleigh, North Carolina - USA					Gmbh	
Schelling Uk Ltd.	£ STG	1,000		100.00%	Schelling	100.00%
Schelling House, West Yorkshire					Anlagenbau	
Sandbeck Way, Wetherby – Great Britain					Gmbh	
Schelling Asia Pacific Pte Ltd	S \$	100,000		100.00%	Schelling	100.00%
9 Battery Road, Straits Trading Building					Anlagenbau	
Singapore					Gmbh	
Schelling Polska O.d.D. Sp.Zo.o.	Zpl	388,000		100.00%	Schelling	100.00%
Ul. Pradzynskiego 24					Anlagenbau	
PL-63-000 Sroda Wlkp. – Poland					Gmbh	

The only variation in the scope of consolidation compared with 31 December 2000 is the corporate merger of Biesse Triveneto into Biesse Spa.

# Equity investments in non-consolidated fully owned subsidiaries

Equity investments in fully owned subsidiaries excluded from the comprehensive consolidation are recorded in the financial statements according to the cost adjusted for write downs method, under article 2426 of the Civil Code.

Company and headquarters	Currency	Share capital	Direct	Indirect	Intermediary	Biesse Group
Hsd Usa Inc. 233 Peachtree Street, Suite 2308 Harris Tower, Atlanta - Usa	Usd	10,000		100.00%	Hsd S.r.l.	100.00%
IS.PE soc.cons. a r.l. Via della Meccanica 16	Lit	21,000,000	66.66%	33.34%	Intermac S.p.a.	100.00%

In particular, the equity investment in the subsidiary company Istituto IS.PE mentioned previously, has not been fully consolidated since the company is involved in training activities, and is therefore not homogeneous with the industrial activities carried out by the Group. Furthermore, its very modest volumes of business made the full consolidation of this company irrelevant. The equity investment in the subsidiary company Hsd Usa Inc. has not been fully consolidated since the company has started its activity only in the month of June 2001.

#### Equity investments in affiliated companies

Company and headquarters	Currency	Share capital	Direct	Indirect	Intermediary	Biesse Group
Eberle Automatische Systeme Gmbh	Ats	500,000		25.00%	Schelling	25.00%
Stieglingen 7a, 6850 Dorunbirn- Austria					Anlagenbau	
					Gmbh	
I.S.P. Systems S.r.I.	Lit	27,000,000	25.92%			25.92%
Via f.lli Rosselli 46 – Pesaro						

No companies have been consolidated using the proportional consolidation method.

#### **ASSESSMENT CRITERIA**

The interim financial statements used for the consolidation procedures of the parent company and the subsidiary companies included in the consolidation area are those of 30 June 2001 of the individual companies.

These financial statements have been suitably reclassified and adjusted in order to standardise them with the accounting principles and the evaluation criteria of the parent company in case of significant differences. The structure adopted for the consolidated interim financial statement is the one envisaged for industrial companies.

The consolidated interim financial statements have been prepared adopting the same evaluation criteria, the same accounting principles as per the financial year consolidated financial statements.

The evaluation of the financial statement items has been done using the guidance of the general criteria of prudence and competence, considering the future prospect of continuing the business.

#### CONSOLIDATION PRINCIPLES AND CURRENCY CONVERSION CRITERIA

In preparing the consolidated interim financial statements, assets and liabilities, as well as income and charges of the companies included in the consolidation have been reported in full. The payables and receivables, the income and charges, and the gains and losses originating from intra-group transactions have been eliminated. Departing from this general rule and in consideration of the modest relevance of the associated effects and the difficulty in reconstruction, the company did not eliminate the income deriving from goods in inventory sold by the Hsd Srl company to the other companies included in the Biesse Group, since these are semi-finished goods included in the works in progress. The capital gains and losses deriving from intra-group sales of instrumental assets are included, wherever deemed significant.

The accounting value of the equity investments in companies included in the consolidation was zeroed out by the corresponding fractions of the shareholders' equity of subsidiaries. The difference between the book value of the equity investments, zeroed out, and the corresponding quota of shareholders' equity, is entered as an adjustment to the consolidated shareholders' equity. In the case of acquisitions, the difference mentioned above is charged to the asset and liability elements of the companies included in consolidation. Any surplus, if negative, is recorded under the item called "Consolidation Reserve", or, when it refers to expectations of unfavourable economic results, under the item called "Consolidation reserve for future risks and charges"; any positive surplus is recorded with the intangible fixed assets, as "Consolidation difference".

The amount of the share capital and the reserves of the subsidiary companies corresponding to equity investments pertaining to minority interests is recorded under an item in the shareholders' equity called "Share capital and reserves pertaining to minority interests"; the part of the consolidated economic results corresponding to the equity investments of minority interests is recorded under the item "Net income for the year pertaining to minority interests".

The interim financial statements of the foreign companies included in the consolidation area, originally expressed in foreign currency, have been converted into Italian Lire by using the following conversion method:

#### Balance sheets:

Every account of the balance sheet has been converted by applying the exchange rate valid at the close of the period, with exception made for postings to the shareholders' equity which have been converted at the historic exchange rate.

#### Income statements:

Every account of the income statement has been converted by applying the average exchange rate of the period.

The differences in exchange rate originating from the conversion in Italian Lire of the interim financial statements expressed in foreign currency have been charged to the item under the Consolidated shareholders' equity included among the Other Reserves such as "Reserves of the differences in conversion".

The average exchange rates and at the end of the periods are the following:

Currency	1H	2001	FY 2000		FY 2000 1H 2000	
	Average exchange	30.06.2001	Average exchange	31.12.2000	Average exchange	30.06.2000
	exchange rate		rate		rate	
Lire/US Dollar	2,192.826	2,283.337	2,110.472	2,080.890	2,039.432	2,026.230
Lire/Canadian dollar	1,422.866	1,472.897	1,417.870	1,386.510	1,387.347	1,367.712
Lire/Singapore dollar	1,224.688	1,253.168	1,220.169	1,198.550	1,187.051	1,170.446
Lire /Pound Sterling	3,141.891	3,210.529	3,186.676	3,102.500	3,184.739	3,062.264
Lire/French Franc	295.182	295.182	295.182	295.182	295.182	295.182
Lire/Swedish Krona	213.124	210.178	228.54	219.25	231.285	229.933
Lire/German Mark (*)	989.999	989.999	989.999	989.999	989.999	989.999
Lire/Spanish Peseta (*)	11.637	11.637	11.637	11.637	11.637	11.637
Lire/Austrian Shilling (*	) 140.714	140.714	140.714	140.714	140.714	140.714
Lire/Polish Zloty	542.813	574.529	483.32	497.29	/	/
Lire/Brazilian Real	1,014.418	994.081	1,151.56	1,067.12	/	/

#### (\*) Euro equivalence

The accounting principles and the assessment criteria have been applied uniformly to all the consolidated companies. The assessment criteria adopted by the Parent company Biesse S.p.A. in the consolidated financial statements and disseminated at the Biesse Group companies are in conformity with the aforementioned legislative instructions in force, integrated and interpreted by the Accounting Principles issued by the National Accountant Councils.

Some items in the consolidated financial statements have been reclassified in order to offer better understanding of their contents; consequentially, the same items in the previous period have been reclassified according to art. 2423 ter of the Civil Code.

The assessment criteria used for the principle postings of the consolidated financial statements are the following:

#### Intangible fixed assets

The intangible fixed assets are recorded at the purchase or production cost, including any accessory charges and amortised in account at a constant rate.

The plant and expansion costs are recorded under the appropriate asset heading and are depreciated for the entire duration of their useful economic life, and in any event, for five years at the most. R&D and advertising costs are usually entered in the Income Statement for the financial year they were incurred. Exception is made for costs relating to the production lines developed by new production units, since these offer reasonable future income and are limited to costs strictly inherent to the product development. Development and advertising costs recorded under the assets have been amortised over five financial periods.

Industrial patents and intellectual property rights are amortised based on their presumed life, and in any case not greater than the time established by the licensing contracts.

The concessions, licenses, trademarks and similar rights recorded under the assets have been amortised based on their presumed life, and in any case not greater than the time established by the purchase contracts; in case the useful life cannot be determined or there is not contract, the life is fixed at five financial periods.

Goodwill has been recorded under the assets only if acquired as holder for value, or to the extent of the cost incurred, and is amortised in a period not exceeding the duration of its use, or if this cannot be determined, for a period not exceeding ten years.

Consolidation differences emerge in preparation of the consolidated financial statements when the book values of the equity investments are eliminated against the corresponding fractions of the share-holders' equity of the subsidiaries. Any surplus, not attributable to the individual elements of the assets of the companies included in consolidation, is charged to the adjustment in the consolidated shareholders' equity, or, should there be valid reasons for doing so, is recorded on the asset side under the item "Consolidation difference". This item is amortised over the period of time that the company believes it can profit from economic elements of same, generally defined as ten years. Exception is made in the case of the Schelling Group acquisition, whose consolidation difference is amortised over 20 years, due to the fact that the company believes a 20-year amortisation period more coherent to represent the future utility of the investment. In this case, too, the amortisation has been effected in compliance with the civil and fiscal regulations.

The assets whose economic value at the close of the period is significantly lower than the depreciated cost according to the principles shown are written down to the extent of their economic value. If in the successive periods the reasons for this devaluation are no longer valid, the cost will be restored.

#### Tangible fixed assets

The tangible fixed assets are recorded at the purchase or production cost including accessory charges, exception made for monetary revaluation made in compliance with the law.

The depreciation has been calculated with reference to the cost, systematically and according to the residual possibility for use. For the financial period in which the asset is acquired, the depreciation is reduced by 50% in the belief that this represents a reasonable approximation of the time distribution of the purchase over the course of the period.

The depreciation rates used are the following:

Industrial buildings:	3 %
Permanent equipment:	25 %
Equipment for trade shows:	12 %
Ordinary machinery and plants:	10 %
Furniture and fixtures:	12 %
Motor-vehicles:	25 %
Electronic and electromechanical office machinery:	20 %

The assets whose economic value at the close of the period is significantly lower than the not yet depreciated cost are written down to the extent of their economic value. If in the successive periods the reasons for this devaluation are no longer valid, the cost will be restored.

The recurrent maintenance costs are charged in full to the income statement. The incremental maintenance costs are charged to the fixed asset to which they apply and are depreciated according to the depreciation rates established for that asset.

#### Financial fixed assets

The financial fixed assets include the equity investments in non-consolidated subsidiary companies, equity investments in affiliated companies, and investments in other companies, in addition to the long term loans granted.

The equity investments in non-consolidated subsidiary companies and affiliated companies where the Group has a significant influence due to the amount of voting rights – between 20% and 50% - and the other equity investments are assessed according to the cost method, adjusted where necessary by write downs for permanent loss of value.

The long term financial receivables are recorded in the financial statements at cost.

### Receivables and payables

The receivables have been recorded at their nominal value and reduced to the presumed salvage value by using the special bad debt provision. The payables are recorded at their nominal value.

The receivables and payables in currency other than Italian Lire, or in any event, non-European Monetary Union currency, have generally been calculated and posted in the Financial Statements at the historic exchange rate pertaining to the day of posting. Should these items give rise to negative differences when converted to the exchange rate valid at the closing date of the period and considering the relative coverage contracts, the company has provisioned a corresponding amount to the risk and contingency reserve. The receivables and payables in foreign currency covered specifically against exchange rate risks have been posted at the exchange rate defined by the coverage operation.

#### Financial current assets

Financial current assets include securities for sale and/or other financial instruments held in order to use monetary surplus.

These assets are assessed at a lesser value between the purchase cost and the corresponding market value as of the date of consolidation.

#### Inventories

With regards to the final inventories, the evaluation criteria envisaged by article 2426 of the Civil Code have been observed. In particular, the inventories in the warehouse have been assessed at the lesser value between the cost and the market value.

The cost configuration adopted is the following:

Raw materials and merchandise: LIFO (last in, first out)

Work in progress: industrial production cost, depending on the state of

progress

Finished products: industrial production cost

#### **Accruals and Deferrals**

Only the income and expenses from the period which have an effect in the successive financial periods, and the revenues and costs earned or incurred before the closing date of the period, but pertaining to successive financial periods have been posted under the items covering the accruals and deferrals. Only costs and proceeds shares pertaining to two or more financial periods are included under such items. Their amount varies depending on the period of time.

# Provisions for risks and charges

Provisions for risks and charges are allocated to cover known or likely losses or debts, the timing and amount of which cannot be determined at year-end. Included here are the Unrealised exchange provision, the Product warranty provision, and the Corporate restructuring provision.

In particular, the allocations made to the Product warranty provision enable the economic effect of the warranty costs to be anticipated, according to the principle of correlation between sales revenues – costs for the warranty.

The Corporate restructuring provision is constituted by an allocation against the charges still to be incurred connected with the Biesse Group reorganisation plan, initiated in 1998. This reserve was decreased in relation to the costs already incurred.

#### Staff severance indemnity reserve

The staff severance indemnity reserve is recorded in the financial statements to cover the entire amount of the compensation accrued in favour of the employees according to their seniority and in virtue of the regulations in force regarding collective contracts in each country where the consolidated companies do business.

# Risks, commitments and guarantees

The risks for which a liability is probable are described in the explanatory notes and allocated for according to the congruence criteria in the risk reserves. The risks for which a liability is merely possible are described in the explanatory notes, without making provisions to the risk reserves, in accordance with the reference accounting principles. Risks of a remote nature are not considered.

The commitments and guarantees are indicated in the memorandum accounts at their contractual value. The memorandum accounts include the commitments relating to derivative contracts in existences predominantly for the purpose of guarding the Biesse Group from exchange risks on trade transactions. These commitments are recorded in the Memorandum accounts based on the exchange rates at the end of the financial period. The discounts and premiums on derivative contracts are reflected in the Income statement according to pertinence. If the derivative contracts are not strictly identifiable as coverage transactions, even in view of a strict reading of the reference accounting principles, any loss or gain deriving from these contracts at year-end is charged to the Income Statement.

### Revenues, income and charges postings

Revenues and income, costs and charges are recorded in the financial statements net of returns, discounts, allowances and premiums as well as any taxes directly connected with the sale of products and services rendered. Revenues for the sale of products is acknowledged at the moment they change ownership, usually when the goods are shipped or delivered. Revenues having a financial nature are acknowledged on the basis of when the transactions occur.

Detailed information and the variations occurring in the consistency of the principal asset and liability items. All amounts are expressed in Itl million.

#### Fixed assets

# Intangible fixed assets:

#### Itl million

Description	Value at	Purchases	Decreases	Depreciation	Conversion	Value at
	31.12.2000				difference	30.06.2000
Plant and expansion costs	233	8		(32)		209
Research, development and						
advertising costs	1,734	225		(342)		1,617
Industrial patents and						
Intellectual property rights	302	105		(122)		285
Concessions, licences, trade-marks and						
similar rights	2,167	933		(529)	(4)	2,567
Goodwill	1,599			(100)		1,499
Fixed assets in progress and advances	55	91	(95)			51
Other intangible fixed assets	2,001	162	(8)	(359)		1,796
Consolidation difference	47,780		(238)	(1,614)		45.928
Total	55,871	1,524	(341)	(3,098)	(4)	53,952

The Industrial patents and Intellectual property rights increase relate to purchase of new software licenses, includes those purchased from holding company Biesse Holding Spa during the relocation of the employees of the centralised services into Biesse Spa (Itl 212 million).

The reduction in the consolidation difference of ltl 238 million is due to the effects of the merger to incorporate Biesse Triveneto Srl into Biesse Spa.

# Tangible fixed assets:

# Itl million

Description	Value at 31.12.2000	Purchases	Decreases	Depreciation	Conversion difference	Value at 30.06.2000
Land and buildings	72,580	3,352	(686)	(972)	719	74,993
Plants and machineries	19,706	2,274	(164)	(1,855)	10	19,951
Industrial and commercial equipment	4,446	1,987	(107)	(1,276)	3	5,047
Other tangible assets	12,052	6,150	(266)	(2,260)	75	15,751
Fixed assets in progress and advances	5,715	18,261	(354)			23,622
Total	114,499	32,024	(1,577)	(6,363)	810	139,365

The item Land and buildings increased during the period due to the enlargement of the building owned by Sel Realty Ltd and rented to Biesse Canada.

The item Industrial and commercial equipment is characterised by a net increase during the period due largely to the purchase of ordinary operational instruments necessary for the activities of assembly and testing machine tools, and the construction of moulds for raw materials production.

The net increase in the value of the Other assets is due for Itl 1,200 million to the purchase of new fixtures and furnishings, and for Itl 1,424 million for purchases of electronic and electromechanical office machinery, which include increasingly sophisticated and state-of-the-art instruments destined to information systems (servers, USCSI disks, etc.).

The item Fixed assets in progress and advances is made up of advance payments for works still to be completed on a new factory owned by Biesse Spa, and costs already incurred relating to the construction underway of the new factory destined to the Intermac Spa which will be completed by the end of this year.

#### Schedule of the revaluation:

#### L million

		BIESSE SpA	TOTAL
Land	Under Law 413/91	65	65
Buildings	Under Law 72/83	310	310
Buildings	Under Law413/91	180	180
Plants and machinery	Under Law 72/83	89	89
Industrial and comm. Equipment	Under Law 72/83	2	2
Other assets	Under Law 72/83	7	7
Total		652	652

#### Investments

Equity investments in non-consolidated fully owned subsidiaries

Equity investments in fully owned subsidiaries excluded from the comprehensive consolidation are recorded in the financial statements according to the cost adjusted for write downs method, under article 2426 of the Civil Code.

#### Itl million June 2000 June 2001 Company Value Share owned by Value Share owned by the Biesse Group entered the Biesse Group entered Istituto IS.PE. soc. cons. a r.l. 100.00% ltl 21 100.00% 21 Hsd Usa Inc 100.00% 328 Total 349 ltl 21

# Equity investments in affiliated companies

Itl million Company	June	2001	June	2000
	Share owned by	Value	Share owned by	Value
	the Biesse Group	entered	the Biesse Group	entered
I.S.P. Systems Srl	25.93%	207	/	
Total		207		/

Equity investments in other companies:

The item Equity investments in other companies, assessed according to the cost adjusted for write downs method under article 2426 of the Civil Code as of 31 December 2000, is composed as follows:

Companies		June 2001		June 2000
	Value	Share owned by	Value	Share owned by
	entered	the Biesse Group	entered	the Biesse Group
Diamut Srl	300	10%	300	10%
Banca delle Marche Spa	126	*	126	*
Tecnomarche Scrl	20	4%	20	4%
Consorzio Internazionale Marmi Macchine Carrara	10	*	10	*
Formark Srl	5	*	5	*
Cosmob SpA	2	*	2	*
Consorzio Energia Assindustria Pesaro Urbino	2	*	2	*
Other	1	*	1	*
Total	466		466	

<sup>\*</sup> symbolic or associative equity investments.

## Financial receivables:

The item relative to receivables from others falling due after one year (Itl 5,287 million) includes a loan given to others for Itl 3,414 million, the advance payment of the staff severance indemnity for Law 140 of 28 October 1997 for Itl 718 million, in addition to receivables from Fideuram vita,

Fideuram CAF and RAS for a total of ltl 748 million and guarantee deposits for ltl 406 million. Compared with period ended December 2000 there has been an increase of ltl 1,405, largely due to the increase of the loan for ltl 1,670 and to the decrease of the advance payment of the staff severance indemnity for partial repayment.

#### Other securities:

The item, equal to Itl 157 million do not show any significant variation in comparison to the amount of the period end of December 2000.

## Working capital

#### Inventories:

#### Itl million

Description	30.06.2001	31.12.2000
Raw materials	123,530	107,766
Work in progress and semi-finished goods	24,910	16,873
Finished goods	68,148	35,424
Advances	1,874	3,700
Total	218,462	163,763

The total value of inventories is equal to Itl 218,462 million. The increase compared to end of December 2000 of Itl 54,699 is largely due to the increase of finished goods, as a consequence of stocking the foreign subsidiaries with machine to be delivered and invoiced to end customers in the following months. This approach, which results in a surplus of finished products at the beginning of the year, is necessary to ensure that subsidiaries can adequately meet customer demand. The inventory ensures that subsidiaries can complete delivery of orders already placed and paid for and make prompt deliveries of orders in the ensuing months, particularly during August and at the end of the year when the factories of the customer are closed or activities are reduced.

#### Receivables:

The item Receivables shows a total amount of ltl 231,932 million (amounting ltl 222,649 million at the end of previous year) and is detailed as follows:

#### Itl million

Description	30.06.2001	31.12.2000
Receivables from customers	210,770	199,939
Receivables from subsidiary companies	18	0
Receivables from holding companies	1,835	2,561
Receivables form others	19,309	20,149
Total	231,932	222,649

#### Receivables from customers

The receivables from customers are equal to ltl 210,770, net of the related depreciation fund of ltl 3,865 million and refers to commercial and services transactions.

The depreciation is made to cope with potential risks arising form doubtful receivables; the amount for the period is equal to ltl 693 million.

# Receivables from holding companies

The receivables from holding companies total ltl 1,835 million and include receivables of the Biesse Spa from Biesse Holding Spa for services related to the centralised functions, which in year 2000 were located in the parent company.

#### Receivables from others

The receivables from others include receivables for pre-paid taxes totalling ltl 7,845 million and VAT receivable for ltl 4,259 million.

#### Financial current assets:

The relative value of the equity investment in affiliated companies, totalling L18 million, refers to the shares held by Schelling Anlagenbau Gmbh in the Eberle Automatische Systeme Gmbh company, inserted with the current assets since the company plans to sell these during the 2001 financial period.

# Liquid assets:

The amount of cash on bank and at hand is equal to ltl 23,394 and has decreased by ltl 9,371 million compared with previous year.

# Prepaid Expenses and Accrued Income

As of 30 June 2001, the items are comprised as follows:

### Itl million

Description	30.06.2001	31.12.2000
Accrued interest income	32	14
Other accrued income	311	266
Prepaid interest expenses	2,073	454
Other prepaid expenses	1,464	1,554
Multiyear Prepaid expenses	46	106
Total	3,926	2,394

#### LIABILITIES AND EQUITY

# Shareholders' equity

# Schedule of the transactions in the Consolidated Shareholders' equity items (L million)

Bala	ance as at	Bond	Transfer	Conversion	Increase	Dividends	Other	Result of	Balance as at
31	.12.2000	Conversion	result	difference	in capital		transaction	the period	30.06.2001
Net shareholders' equity pert	aining to th	e Group							
Capital	31,948	2,527			18,565				53,040
Share premium reserve	0	24,789			148,520				173,309
Legal reserve	6,390		961						7,351
Other reserves:									
Surplus reserve	22,979		11,239					(494)	33,724
Consolidation reserve	126								126
Conversion difference reserve	1,291			1,518					2,809
Merger surplus	3,362								3,362
Reserve for special tax regime	2,895		2,987				494		6,376
Income carried forward	2,926		9,949			(4,042)	(672)		8,161
Result of the period	25,136		(25,136)					(2,079)	(2,079)
Total shareholders' equity									
of Group	97,052	27,316	0	1,518	167,085	(4,042)	(672)	(2,079)	286,178
Shareholders' equity pertaining	g to minori	ties							
Capital and reserves pertaining	g								
to minority interests	640		361						1,001
Income (loss) pertaining to									
minority interests	361		(361)					494	494
Total shareholders' equity									
pertaining to minority interest	s 1,001	0	0	0	0	0	0	494	1,495
Total	98,053	27,316	C	1,518	167,085	(4,04	2) (67)	2) (1,58	5) 287,673

# Share capital

The item, amounting ltl 53,040 million, has increased by ltl 2,527 million due to the conversion of a P.O.C. for Euro 14,107,500 and by ltl 18,565 million as a consequence of the public offer on Italian Stock Exchange of 9,588,000 shares of Euro 1 nominal value each.

# Share premium reserve

The item, equal to ltl 173,309 million is due to the above mentioned public offer for ltl 148,520 million and to P.O.C. conversion for ltl 24,789 million.

# Legal reserve

Compared with the previous period, the legal reserve increased after allocating ltl 961 million of the income of the parent company from 2000.

#### Surplus reserve

The item, equal to Itl 33,724 million, has increased by earmarking part of the income from the 2000 period equal to Itl 11,329 million. It has decreased by Itl 502 million due to the reconstitution of the fund related to Law 399/87 and has increased by Itl 8 million due to a reduction of the reserve for accelerated depreciation as a consequence of the dismissal of some assets.

#### Consolidation reserve

The consolidation reserve amounting to ltl 126 million is the same as at end of previous period since it took in the difference between the price paid for the purchase of shares in the subsidiary Bifin Ltd by Biesse America and the shareholders' equity as of the purchase date.

#### Conversion differences reserve

The Conversion differences reserve, equal to Itl 2,809 is provisioned to make up for the differences in the financial statements expressed in the currency of non-Euro countries. It increased Itl 1,518 million over the period.

## Other reserves

The Other reserves item amounting to ltl 9,738 million is composed of the merger surplus of ltl 3,362 million, of the ltl 323 million fund as per Art. 55 of Presidential Decree 597/917, the reserve under Law 696/83 – Law 399/17 equal to ltl 779 million, and the accelerated depreciation reserve for ltl 5,274 million, composed of the accelerated depreciation done in the previous periods measured only in preparing the income tax returns.

The increase of ltl 2,979 million compared to the end of the previous period is due for ltl 2,979 to earmarking part of the income from the 2000 period to reserve for accelerated depreciation, for ltl 502 million to the reconstitution of the fund related to Law 399/87 and has decreased by ltl 8 million due to a reduction of the reserve for accelerated depreciation as a consequence of the dismissal of some assets.

# Reconciliation between the Parent Company and the Consolidated Financial statements (L million).

Sha	areholders' Equity 30.06.2001	Result of the period 30.06.2001 (1)	Shareholders' Equity 2000	Result of the period 2000
Shareholders' equity and income of the period				
as recorded in the parent company				
interim financial statement	280,975	3,813	86,804	19,230
Elimination of the stock value of the consolidate	ed			
equity investments				
Diff. between the stock value and the pro-quota	a			
value of the sareholders' equity	(22,756)		(32,018)	
Pro-quota results achieved by the held compan	nies	5,260		14,327
Consolidation difference	45,929	(1,613)	47,780	(3,254)
Surplus attributed to buildings	975	(17)	994	(31)
Consolidation reserve	126		126	
Modification to the consolidation area				(6,126)
Elimination of the write down of the				
equity investments		1,264		1,884
Assessment of the affiliated using the				
net equity method				
Elimination of the effects of transactions				
between consolidated companies:				
Intra-group profits included in the value				
of final inventories	(17,565)	(10,786)	(5,129)	611
Intra-group profits on fixed assets	(1,505)		(1,505)	(1,505)
Shareholders' equity and income of the period				
pertaining to the Group	286,179	(2,079)	97,052	25,136
Shareholders' equity and income of the period				
pertaining to minority interests	1,495	494	1,001	361
Shareholders' equity and income of the period				
as recorded in the consoidated interim				
financial statement	287,674	(1,585)	98,053	25,497

N.B.: The result of the period as at 30 June is calculated on a pre-tax basis.

# Fund for risks and charges

The item is equal to ltl 8,538 million (ltl 8,514 million at the end of year 2000) and it is composed as follows:

Supplementary indemnity reserve for customers

The item is equal to ltl 1,874 million, while amounting ltl 1,718 million at the end of the previous period.

## Provision for future risks and charges

Provision for future risks and charges, amounting ltl 1,470 million, include the Corporate Restructuring provision, equal to ltl 1,023 million, a risk fund for the Biesse Spa company, taxed for ltl 250 million, which remained unaltered compared with the previous period and a general fund for risks and charges allocated by Intermac Spa for ltl 100 million against the potential risk pursuant to the P.V.C. in December 2000, and for ltl 97 million for provisions made by Biesse France.

## Product warranty provision

The item is equal to ltl 5,192 million (ltl 5,018 million), with a provision for the period equal to ltl 382 million.

#### Staff severance indemnities reserve

Reserve at the beginning of the financial period	18,364
Amount accrued and allocated in the consolidated financial statements	2,924
Payments made during the period	(3,464)
Reserve at the end of the financial period	17,824

## Accounts Payable

#### Convertible bonds:

On 28 February 2001, the Board of Directors of the Biesse Spa deliberated on the advance repayment of the P.O.C. of Euro 14,107,500. Therefore, in fulfilment of the conversion ratio of 1shares every 10.81 bonds, 1,305,042 new Biesse Spa shares have been issued and assigned to Werner Deuring Privatstiftung.

### Notes payable due to banks:

Description	30.06.2001	31.12.2000
Current accounts and short term loans	61,398	140,325
Medium term loans	0	42
Mortgage with collateral	9,655	10,109
Mortgage without collateral	20,619	36,592
Total	91,672	187,067

The reduced indebtedness toward banks is due to proceeds arising form the IPO, for an amount of around Itl 155,000 million net of related expenses.

Payables falling due after 5 years:

### Itl million

Description	
Loan law 46/82 (n. 2222/93 )	183
Loan law 46/82 (n. 656/98)	1,679
Loan law 46/82 (n. 657/98 )	447
Total	2,309

The mortgages taken out with collateral are detailed as follows:

#### Itl million

Company	Amount	Credit institution	Description of the collateral
Biesse Spa	1,400	Mortgage Mediocredito Fondiario	Collateral based on the building located in Via della
		Centroitalia	Meccanica, sn - Chiusa di Ginestreto (PS)
Biesse Spa	3,459	EIB Ioan	Collateral based on the 75,000 sqm area , site of the
			building in Pesaro, Località Chiusa di Ginestreto (PS),
			constituted by 7 plant buildings
Sel Realty Ltd.	222	Mortgage BCI - Comit Canada	Collateral based on the industrial building in Toronto
			(Canada)
Sel Realty Ltd.	453	Mortgage BCI - Comit Canada	Collateral based on the industrial building in Montreal
			(Canada)
Bifin Ltd	4,120	Mortagage BCI - Comit NY	Collateral based on the industrial building in Charlotte (Usa)
Total	9,654		

### Notes payable due to other financial sources:

As of 30 June 2001, the notes payable due to other financial sources is ltl 417 million and shows an increase of ltl 210 million compared with the previous year. The entire amount of the item is comprised of security deposits received from customers.

#### Advances:

This item includes advances received from customers as of 30 June 2001 for a total amount of ltl 25,521 million, decreasing by ltl 8,446 million compared to 31 December 2000.

## Trade payables:

The trade payables amount to ltl 194,908 million, increasing by ltl 24,4111 compared to 31 December 2000, mainly due to the growth of the Group business volume, with the consequent development in the production volumes, purchases and payables to suppliers already remarked under the inventories item.

The payables due after 12 months total ltl 1,435 million and must be repaid in full over five financial periods.

## Payables to parent company

The payables due to parent companies include payables due to Biesse Holding Spa held by Biesse Spa for ltl 1,694 million, for services related to the centralised functions, which in year 2000 were located in the parent company.

## Taxes payable:

The item amount to ltl 9,507 and includes payables due to income taxes related to previous year financial statements, to deduction towards employees and VAT taxes.

The interim consolidated financial statement, as mentioned above, has been prepared based on a before tax level.

At 27 July 2001 the fiscal controls made regarding Biesse Spa have been closed; as far as the more significant findings are concerned, they seem to be questionable based on the opinion expressed by the company's fiscal consultants and by the members of the Board of Statutory Auditors. Should those findings be confirmed, the potential maximum loss for the company can be estimated in Itl 3,000 million.

#### Social insurance payable:

The item, amounting to Itl 5,795, is related to employees.

### Other payables:

As of 30 June 2001 the item Other payables amounts to Itl 25,947 million, substantially in line with the amount at the end of previous year. This includes the payables towards employees for salaries and wages for Itl 17,679 million, the outstanding debt relating to the purchase of Sev line of activity by Hsd Srl for Itl 795 million, and the amount related to the adjustment of the currency rate for the forward agreements held by Biesse Spa.

## Accruals and Deferred Income

Description	30.06.2001	31.12.2000
Accrued interest expenses	663	1.296
Other accrued expenses	2.886	2.185
Deferred interest income	2.540	2.028
Deferred revenues for installation and testing	1.869	1.727
Other deferred revenues	105	66
Total	8.063	7.302

## Memorandum Accounts:

The memorandum accounts are described as follows:

Description	30.06.2001	31.12.2000
Banks for our guarantees	663	1,296
Leasing commitments	14,220	10,283
Collateral given for guarantees/ endorsements	23,055	33,683
Bills in circulation	20,095	21,884
Other memorandum accounts	85,278	123,428
Total memorandum accounts	142,648	189,278

The Other memorandum accounts refers to forward agreements to cover evaluated at the exchange rate at the end of the period.

### CONSOLIDATED INCOME STATEMENT

Detailed information and the variations occurring in the consistency of the principal asset and liability items. All amounts are expressed in Itl million.

## Value of production

The item Value of production amounts to Itl 382,565 million, increasing by 22% compared to end of June 2000. The worldwide presence of the Group has allowed this growth trend, despite different situation emerging from different geographical areas.

## Sales of goods and services:

## Itl million

Description	30.06.2001	30.06.2000
Revenues for the sale of goods	333,006	276,192
Revenues for services rendered	6,299	6,684
Other sales revenues	745	1,501
Variation in revenues for returns, premium,		
discounts, allowances and invoices adjustments	(408)	(270)
Total	339,642	284,107

The breakdown of the revenues for sales and services rendered by division is the following:

### Itl million

Division	30.06.2001	%	30.06.2000	%
Wood Division	209,260	61.6	158,948	55.9
Glass and Marble Division	58,065	14.7	41,664	14.7
Systems Division	63,502	18.7	78,870	27.8
Mechatronics Division	23,702	7.0	15,042	5.3
Aggregated total	354,529	104.4	294,524	103.7
Intercompany eliminations	(14,887)	(4.4)	(10,416)	(3.7)
Total consolidated revenues	339,642	100.0	284,108	100.0

The breakdown of the revenues for sales and services of each division rendered by geographical area is the following:

### Itl million

Wood Division	June 2001	%	June 2000	%
U.E.	137,659	65.8%	95,743	60.2%
North America	29,131	13.9%	28,092	17.7%
R.o.W.	42,470	20.3%	35,112	22.1%
Total	209,260	100.0%	158,947	100.0%
Glass and Marble Division	June 2001	%	June 2000	
U.E.	36,732	63.3%	30,540	73.3%
North America	9,000	15.5%	2,968	7.1%
R.o.W.	12,333	21.2%	8,157	19.6%
Total	58,065	100.0%	41,665	100.0%
Systems Division	June 2001	%	June 2000	%
U.E.	33,211	52.3%	34,950	44.3%
North America	28,882	45.5%	42,699	54.1%
R.o.W.	1,409	2.2%	1,220	1.5%
Total	63,502	100.0%	78,869	100.0%
Mechatronics Division	June 2001	%	June 2000	%
U.E.	19,313	81.5%	12,350	82.1%
North America	1,334	5.6%	1,053	7.0%
R.o.W.	3,055	12.9%	1,640	10.9%
Total	23,702	100.0%	15,043	100.0%

The summary of the breakdown of the sales by geographic area is the following:

## Itl million

Geographical area	June 2001	%	June 2000	%
U.E.	212,447	62.55%	163,314	57.48%
North America	68,349	20.12%	74,813	26.33%
R.o.W.	58,846	17.33%	45,980	16.18%
Total	339,642	100.00%	284,107	100.00%

Revenues increased compared to end of June 2000 by ltl 55,535 million (+19.5%). For other details, see the Report on operations.

#### Other revenues and income:

The item Other revenues and income amounts to ltl 3,584, increasing by ltl 1,186 compared to end of June 2000. It is due largely to contributions to period accounts and to recovery of shipping and delivery expenses.

## Costs of production

This item shows an amount of ltl 364,179 million with an increase compared to end of June 2000 of ltl 68,559 million.

## Costs of raw, ancillary and consumable materials and goods for resale

The total amount is of ltl 198,149, increasing by ltl 36,224 million compared to the same period of previous year; the incidence on sales (48.1%) is substantially in line with that end of June 2000 (47.9%).

#### Service costs:

The item is composed as follows:

## Itl million

Description	<i>30.06.2001</i>	30.06.2000
Outsourcing	15,546	10,298
Utilities	1,186	1,160
Maintenance	2,163	1,768
Technical, legal, administrative consulting	4,435	3,317
Commission expenses	8,292	7,625
Trade shows and advertising	7,224	6,507
Business trips and travel expenses	9,085	7,232
Postage and telephone costs	2,024	1,854
Transportation costs	6,398	4,789
Other service expenses	11,295	15,453
Total	67,648	60,003

#### Use of third-party assets

The value is equal to Itl 6,309 million, increased by Itl 1,178 million essentially due to higher costs for long rental of cars (Itl 700 million) and also for higher expenses due to rental of industrial buildings.

## Personnel costs:

The item equal to Itl 88,829 million, has increased by Itl 22,842 million compared with end of June 2000, due to increased average number of employees both for strengthen the company's departments and for the relocation of the employees formerly working in the centralised functions in Biesse Holding Spa.

#### Write-downs of current assets:

The item, equal to Itl 693 million is due to the bad debt provision.

#### **Provisions:**

The item Other provisions (Itl 459 million) refers to the provisions to the Product warranty reserve.

### Sundry operating costs:

The item Sundry operating costs, equal to ltl 6,467 million, includes the costs for heating, losses on assets and fuel costs associated with vehicle management.

## Financial proceeds and charges

## Income from equity investments:

Income from equity investments in other companies refer to dividends and relative tax credits from Diamut Srl disbursed to Intermac Spa for ltl 95 million.

#### Other financial income:

### Itl million

Description	30.06.2001	30.06.2000
Income from securities recorded under fixed assets	120	82
Other sundry income	1,991	2,351
Exchange gains	4,675	1,036
Total	6,786	3,469

The Other sundry income is comprised primarily of interest on Sabatini Law practices.

### Interest and other financial charges:

## Itl million

Description	30.06.2001	30.06.2000
Interests charges from banks and on advances	1,092	871
Interests charges on debenture loans	3,050	515
Exchange losses	6,633	3,068
Others	2,580	3,131
Total	13,355	7,585

Increase in interest and financial charges is related to higher average level of indebtedness of the first half of year 2001 compared to the same period of the previous year, expecially due to an increase in net working capital related to the growth in terms of sales volume and to the investments in fixed assets, expecially for industrial buildings.

As a consequence of the IPO proceeds, the situation is deemed to improve in the second half of the year. The increase in Exchange losses is substantially compensated by the same increase in Exchange gains.

### Extraordinary income and charges

### Extraordinary income:

The amount of Itl 62 million is largely due to contingent assets.

## Extraordinary charges:

The item Extraordinary charges (Itl 13,568 million) is mainly constituted by the expenses related to the listing on the Italian Stock Exchange, for Itl 12,230 million, which has been charged entirely to profit and loss in the first financial year as allowed by the Accounting principles.

#### Further information:

#### Information related to stock option plan

On 25 September 2001, the Board of Directors of Biesse Spa has deliberated a stock option plan for the managers of the Group. Under current financial year 203,280 option rights have been assigned, increased by 20% due to listing on Italian Stock Exchange, thus becoming equal to 243,936. Underwritings is exercisable from 1 July 2004 onwards at a strike price of Euro 10.81 per share and for one quarter of the total number of rights after one, four, eight and twelve months from the starting date.

The stock option plan is managed by a Committee appointed by the Board of Directors and the regulation can be modified only with the approval of the Board itself and of beneficiaries representing at least 51% of the total number of rights.

## Average number of employees

The average number of employees is equal to 2,076, beeing of 1,698 for the financial year 2000.

## Conversion to Euro

With reference to the Legislative decree n. 213 of 25 June 1998 regarding the conversion to Euro, the parent company and all the subsidiaries have decided not to adopt Euro as official accounting currency, therefore only presenting the balance sheet and profit and loss accounts expressed in the new currency. Both the parent company and all the subsidiaries are preparing the conversion of accounting and operating systems to the Euro, which will be carried over at the end of the current financial year.

Pesaro, 27 September 2001

The Chief Executive Officer Roberto Selci



ANNEXE "A" CONSOLIDATED CASH FLOW STATEMENT

	nillion)	30.06.2001	31.12.2000
	DINARY ACTIVITIES		
+/-	Result of the period	(1,585)	25,497
+	Amortisation and depreciation:	Ó	. 0
+	of tangible fixed assets	6,363	11,310
+	of intangible fixed assets	3,098	6,397
+	Write-off of consolidation difference pursuant to merger	238	141
+	Provisions	0	0
+	for staff severance indemnity	2,924	4,605
+	for bad and doubtful debts	693	1,446
+	for risks and charges	598	1,405
+	Write-downs of shareholding and others		
=	SUBTOTAL	12,328	50,801
-	Staff severance indemnity paid out	(3,464)	(2,415)
-	Use of risk funds	(574)	(2,580)
+/-	Variation in current assets	(9,976)	(83,189)
+/-	Variation in securities included in current assets	(0)	2,099
		(54,699)	(62,949)
+/-	Variation in inventory		
+/-	Variation in prepayments and accrued income	(1,532)	(251)
+/-	Variation in accruals and deferred income	761	4,370
+/-	variation in trade payables	24,412	55,519
+/-	Variation in other non financial payables	(7,513)	32,910
=	CASH FLOW FROM ORDINARY ACTIVITIES	(40.256)	(5,686)
INV	ESTING ACTIVITIES		
-	Purchase of intangible assets	(1,758)	(1,040)
+	Transfer of intangible assets	341	277
'		(32,889)	(54,427)
-	Purchase of tangible assets	1,577	· · · · · · · · · · · · · · · · · · ·
+	Transfer of tangible assets	•	0
-	Purchase of financial assets	(1,670)	1,241
+	Transfer of financial assets	243	0
	Delta purchase (transfer) of shareholding in		
	subsidiaries represented by:	0	0
	intangible fixed assets	0	(1,171)
	tangible fixed assets	0	(26,971)
	financial fixed assets	Ō	(23,37.)
	current assets	Ō	(11,350)
		0	
	payabales		28,541
	consolidation difference	0	(39,309)
	surplus atributed to tangible assets	0	(1,025)
	consolidation reserve	0	126
+/-	Variation in third-party capital	0	(407)
Purc	chase (transfer) of other shareholding and securities	(555)	192
=	CASH FLOW FROM INVESTING ACTIVITIES	(34,712)	(105,324)
FINA	ANCING ACTIVITY	(,,	(,,
+/-	Increase/decrease in financial receivables	0	0
+/-	Opening/repayment of medium/long term bank loans	2,203	30,630
+/-			
+	Opening/repayment of other loans	(27,234)	26,316
+	Increase/decrease in bank borrowings	(97,598)	65,364
	Variation in payables to other lenders	209	(223)
-	Payment of dividends	(7,230)	0
+	Capital increase	194,401	0
	Other changes in shareholder' equity	(672)	0
=	CASH FLOW FROM FINANCING	64,079	122.087
+/-	Variation in reserve from conversion of financial statements	1,518	502
<del>-/-</del>			
=	CASH FLOW	(9,371)	11,579
+	Net cash on hand at period start	32,765	21,186
+	Net cash on hand at period end	23,394	32,765
	ations in financial items that do not involve cash flow movements		
- cor	nversion of debenture loan	27,316	10,000
	- dividends deliberated and not paid	0	3,188
Tota		27,316	13,188
		_,,5,5	.5, 755

## ANNEXE "B" BALANCE SHEET

(ItI n	nillion)	30.06.2001	30.06.2000	31.12.2000
ASSETS		511,156	325,309	403,222
Α	UNPAID CALLED UP SHARE CAPITAL	0	0	0
В	FIXED ASSETS	229,940	145,947	160,356
ı	Intangible fixed assets	7,768	2,491	7,782
1	Start-up and expansion costs	22	31	28
2	Research, development and advertising costs	751	493	865
3	Patents and intellectual property rights	190	93	174
4	Concessions, licenses, trademarks and similar	1,677	951	1,179
5	Goodwill	4,132	75	4,378
6	Intangible assets under constructions	51	0	55
7	Other intangible fixed assets	945	847	1,103
8	Consolidation difference	0	0	0
II 1	Tangible fixed assets	<b>79,297</b> 43,884	<b>59,220</b> 44,345	<b>67,591</b> 44,244
1	Land and buildings Plant and machinery	•		· · · · · · · · · · · · · · · · · · ·
2 3	Industrial and commercial equipment	13,511 2,862	9,460 878	13,620 2,033
4	Other tangible fixed assets	8,721	4,530	6,152
5	Tangible assets under constructions	10.320	4,555	1,543
III	Financial fixed assets	142,874	84,236	84,984
1	Shareholding:	72,698	80,173	74,110
a	Subsidiaries, not consolidated	72,335	80,018	73,954
b	Affiliates	207	0	0
С	Other companies	156	155	156
2	Receivables:	70,176	4,063	10,874
d	Receivables from others due within one year	0	1,722	0
d1	Receivables from others due after one year	5,155	2,341	3,711
3	Other securities	0	0	0
С	CURRENT ASSETS	279,596	178,724	242,182
I.	Inventories	107,759	66,630	86,077
1	Raw materials, ancillary materials and consum		46,127	59,681
2	Semifinished goods	13,206	6,476	9,828
3	Work in progress	0	0	0
4 5	Finished products and goods Payments on acount	25,395 229	13,562 464	16,273 295
II	Receivables	159,37 <b>2</b>	108,77 <b>6</b>	147, <b>567</b>
1	Trade receivables	83,986	48,708	78,277
2	Trade receivables Trade receivables from subsidiaries	65,852	53,749	58,318
3	Trade receivables from affiliated companies	00,002	0	0
4	Trade receivables from parent companies	1,835	154	2,559
5	Trade receivables from others	7,699	6,164	8,413
III	Financial assets not fixed	0	0	0
2	Shareholding in affiliated companies	0	0	0
3	Other shareholding	0	0	0
5	Other securities	0	0	0
IV	Cash and cash equivalents	12,465	3,318	8,539
1	Bank and postal deposits	12,297	3,145	8,186
2	Cheques	0	0	0
3	Cash	168	173	353
D	PREPAYMENTS AND ACCRUED INCOME	1,621	639	684
1	Accrued income	32	107	1
2	Prepayments	1,588	532	683

(Itl n	nillion)	30.06.2001	30.06.2000	31.12.2000
LIAE	BILITIES	511,156	325,309	403,222
Α	SHAREHOLDERS' EQUITY	280,975	76,349	88,687
	GROUP SHAREHOLDERS' EQUITY	280,975	76,349	88,687
I	Share capital	53,040	12,500	31,948
Ш	Premium reserve	173,309	10,500	0
IV	Legal reserve	7,351	2,459	6,390
VII	Other reserve	43,461	42,115	29,236
VIII	Net income (loss) carried forward	0	0	0
ΙX	Result of the period (1)	3,813	8,776	21,114
	Shareholders' equity pertaining to inorities interes		0	0
	Share capital and reserves pertaining to minorities i		0	0
	Result of the period pertaining to minorities interest		0	0
В	PROVISIONS FOR RISKS AND CHARGES	9,990	7,925	5,682
1	Provision for pension retirement and similar	1,325	1,118	1,236
4	Pprovision for risks	3,048	3,520	1,573
5	Provision for warranty products	3,249	2,309	2,871
6	Provision for exchange rates fluctuation	2	0	2
C	STAFF SEVERANCE INDEMNITY RESERVE	14,220	9,046	14,317
D	PAYABLES  Comparability of the sections of the section of the sect	204,581	231,199	292,971
2	Convertible debenture	0	0	27,316
a	due within one year	0	0	07.046
b	due after one year	0	70.440	27,316
3	Payables to banks	42,843	73,119	117,642
а	due within one year	6,761	54,485	83,464
b	due after one year	36,082	18,635	34,178
4	Payables to other financial institutions	417 417	32,375 32,375	207 207
a	due within one year		•	
b	due after one year	0	10.022	7.056
5	Advances	10,441	10,032	7,956
a	due within one year	10,441	10,032	7,956
ь 6	due after one year	0 120,537	0 86,926	0 106,470
	Trade payables			
a b	due within one year	119,105 1,433	85,897 1,029	104,896 1,574
10	due after one year	1,694	2,123	278
	Payables to parent companies	1,694	2,123	278
a b	due within one year due after one year	0	2, 123 0	2/0
11	Tax payables	4,167	2,530	5,047
а	due within one year	4,166	2,530	5,047 5,047
b	due after one year	4,100	2,330	0,047
12	Payables to social security	4,125	2,170	4,696
a	due within one year	4,125	2,170	4,696
b	due after one year	0	0	-,030 O
13	Other payables	12,651	11,091	13,102
a	due within one year	12,651	11,091	13,102
b	due after one year	0	0	0,102
Ē	ACCRUED EXPENSES AND DEFERRED INCOME	1,391	790	1,565
<del>-</del>	Accrued expenses	519	468	951
2	Deferred income	872	321	614
	MORANDUM ACCOUNTS	123,614	61,112	169,933
1	Banks for guarantees	0	0	0
2	Leasing committments	12,623	2,024	8,446
5	Guarantees and endorsement	22,177	31,017	32,733
6	Bills in circulation	3,536	3,645	5,326
7	Other meorandum accounts	85,278	24,426	123,428

<sup>(1)</sup> Results of the period end of June 2000 and end of June 2001 are before income taxes

	illion)	30.06.2001	30.06.2000	31.12.2000
A	ME STATEMENT VALUE OF PRODUCTION	219,437	138,993	354,367
1	Revenues form sales and service	202,247	129,085	337,884
ż	Change in work in progess and semifinished goods	11,846	5,828	7,642
4	Increase in assets value for internal work	79	0,323	82
5	Other revenues and income	5,266	4,079	8,759
B	COSTS OF PRODUCTION	(196,710)	(128,990)	(311,645)
6	Raw materials, ancillary materials and	(1.00,7.10)	(:==;===;	(0.1.,0.0)
_	consumables	(118,859)	(81,765)	(187,736)
7	Services	(32,401)	(26,218)	(55,749)
8	Use of third parties assets	(2,568)	(805)	(3,090)
9	Personnel expenses	(43,544)	(23,290)	(67,102)
9a	Wages and salaries	(31,231)	(16,484)	(47,287)
9b	Social security charges	(10,101)	(5,663)	(16,396)
9c	Severance indemnity	(2,211)	(1,143)	(3,419)
9d	Pension retirement and similar	Ú	Ö	O
9e	Other personnel expenses	Ō	Ō	Ō
10	Amortizations, depreciations and write-downs	(4,794)	(3,080)	(8,908)
	Amortisation of intangible fixed assets	(1,053)	(608)	(2,197)
10b		(3,335)	(2,242)	(6,067)
	Other amortisation and depreciation of	(-,,	, ,	( , , , , , , , , , , , , , , , , , , ,
	fixed assets	0	0	0
10d	Write-downs of receivables included in			
	current assets	(405)	(230)	(644)
11	Changes in raw material, ancillary materials			
	and consumables	7,876	7,511	15,132
12	Provision for risks	0	(64)	0
13	Other provisions	(287)	0	(225)
14	Other operating expenses	(2,135)	(1,281)	(3,967)
A-B	DIFFERENCE BETWEEN VALUE AND			
	COSTS OF PRODUCTION	22,727	10,002	42,722
С	FINANCIAL INCOME AND CHARGES	(4,548)	(1,762)	(3,677)
15	Income form equity investments	9	5	5
16	Other financial income	4,933	1,588	4,206
17	Interest and other financial charges	(9,490)	(3,354)	(7,888)
D	VALUE ADJUSTMENTS OF FINANCIAL ASSETS	(1,264)	0	(271)
18	Write-ups	0	0	0
19	Write-downs	(1,264)	0	(271)
E	EXTRAORDINARY INCOME AND CHARGES	(13,103)	535	(410)
20	Extraordinary income	37	727	743
21	Extraordinary charges	(13,139)	(193)	(1,154)
D+E	TOTAL EXTRAORDINARY INCOME AND CHARGES	(14,366)	535	(681)
	TAX INCOME	3,813	8,776	38,364
22	Income taxes (1)	0	0	(17,251)
RES	JLT OF THE PERIOD	3,813	8,776	21,114

Result of the period pertaining to minority interests

Result of the period before takeover Result of the period pertaining to the Group

The Chief Executive Officer Roberto Selci

<sup>(1)</sup> Results of the period end of June 2000 and end of June 2001 are before income taxes

## ANNEXE "C" BALANCE SHEET

(Tho	usands of Euros)	30.06.2001	30.06.2000	31.12.2000
ASSETS		263,990	168,008	208,247
Α	UNPAID CALLED UP SHARE CAPITAL	0	0	0
В	FIXED ASSETS	118,754	75,375	82,817
I	Intangible fixed assets	4,012	1,286	4,019
1	Strat-up and expansion costs	12	16	15
2	Research, development and advertising costs	388	255	446
3	Patents and intellectual property rights	98	48	90
4	Concessions, licenses, trademarks and similar	866	491	609
5	Goodwill	2,134	39	2,261
6	Intangible assets under constructions	26	0	28
7	Other intangible fixed assets	488	438	570
8	Consolidation difference	0	0	0
II	Tangible fixed assets	40,954	30,584	34,908
1	Land and buildings	22,664	22,902	22,850
2	Plant and machinery	6,978	4,886	7,034
3	Industrial and commercial equipment	1,478	454	1,050
4	Other tangible fixed assets	4,504	2,340	3,177
5	Tangible assets under constructions	5,330	3	797
Ш	Financial fixed assets	73,788	43,504	43,890
1	Shareholding:	37,545	41,406	38,275
а	Subsidiaries, not consolidated	37,358	41,326	38,194
b	Affiliates	107	0	0
С	Other companies	81	80	81
2	Receivables:	36,243	2,098	5,616
d	Receivables from others due within one year	. 0	889	. 0
d1	Receivables from others due after one year	2,663	1,209	1,916
3	Other securities	0	, 0	, 0
С	CURRENT ASSETS	144,399	92,303	125.077
Ī	Inventories	55,653	34,412	44,455
1	Raw materials, ancillary materials and consumables	35,599	23,823	30,823
2	Semifinished goods	6,821	3,345	5,076
3	Work in progress	· O	O	· O
4	Finished products and goods	13,115	7,004	8,404
5	Payments on acount	118	240	152
II	Receivables	82,309	56,178	76,212
1	Trade receivables	43,375	25,156	40,427
2	Trade receivables from subsidiaries	34,010	27,759	30,119
3	Trade receivables from affiliated companies	. 0	. 0	. 0
4	Trade receivables from parent companies	948	79	1,322
5	Trade receivables from others	3,976	3,184	4,345
Ш	Financial assets not fixed	0	0	O
2	Shareholding in affiliated companies	0	0	0
3	Other shareholding	0	0	0
5	Other securities	Ō	Ō	Ō
IV	Cash and cash equivalents	6,437	1,714	4,410
1	Bank and postal deposits	6,351	1,624	4,228
2	Cheques	0	0	0
3	Cash	87	89	182
D	PREPAYMENTS AND ACCRUED INCOME	837	330	353
1	Accrued income	17	55	0
2	Prepayments	820	275	353
	• •			

(Tho	usands of Euros)	30.06.2001	30.06.2000	31.12.2000
LIAE	ILITIES	263,990	168,008	208,247
Α	SHAREHOLDERS' EQUITY	145,111	39,431	45,803
	GROUP SHAREHOLDERS' EQUITY	145,111	39,431	45,803
I	Share capital	27,393	6,456	16,500
П	Premium reserve	89,506	5,423	0
IV	Legal reserve	3,797	1,270	3,300
VII	Other reserve	22,446	21,751	15,099
VIII	Net income (loss) carried forward	0	0	0
IX	Result of the period (1)	1,969	4,532	10,904
	Shareholders' equity pertaining to			
	inorities interests	0	0	0
	Share capital and reserves pertaining			
	to minorities interests	0	0	0
	Result of the period pertaining			-
_	to minorities interests	0	0	0.004
<u>B</u>	PROVISIONS FOR RISKS AND CHARGES	5,159	4,093	2,934
1	Provision for pension retirement and similar	685 1,574	577 1,818	639 812
4	Pprovision for risks Provision for warranty products	1,678	1,193	1,483
5 6	Provision for exchange rates fluctuation	1,076	1,193	1,463
C	STAFF SEVERANCE INDEMNITY RESERVE	7,344	4,672	7,394
D	PAYABLES	105,657	119,405	151,307
2	Convertible debenture	0	0	14,108
a	due within one year	Ö	0	0
b	due after one year	0	0	14,108
3	Payables to banks	22,127	37,763	60,757
а	due within one year	3,492	28,139	43,105
b	due after one year	18,635	9,624	17,651
4	Payables to other financial institutions	215	16,720	107
а	due within one year	215	16,720	107
b	due after one year	0	0	0
5	Advances	5,392	5,181	4,109
а	due within one year	5,392	5,181	4,109
b	due after one year	0	0	0
6	Trade payables	62,252	44,894	54,987
a	due within one year	61,513	44,362	54,174
b	due after one year	740	532	813
10	Payables to parent companies	875	1,096	144
a	due within one year	875 O	1,096 O	144 O
b 11	due after one year	2,152	1,307	2,607
a	Tax payables due within one year	2,152 2,152	1,307	2,606 2,606
b	due after one year	0	0	2,000
12	Payables to social security	2.130	1,121	2,425
a	due within one year	2,130	1,121	2,425
b	due after one year	0	0	0
13	Other payables	6,534	5,728	6,766
а	due within one year	6,534	5,728	6,766
b	due after one year	0	0	0
E	ACCRUED EXPENSES AND DEFERRED INCOME	718	408	808
1	Accrued expenses	268	242	491
2	Deferred income	450	166	317
	NORANDUM ACCOUNTS	63,841	31,562	87,763
1	Banks for guarantees	0	0	0
2	Leasing committments	6,519	1,045	4,362
5	Guarantees and endorsement	11,454	16,019	16,905
6	Bills in circulation	1,826	1,882	2,750
7	Other meorandum accounts	44,042	12,615	63,745

<sup>(1)</sup> Results of the period end of June 2000 and end of June 2001 are before income taxes

(Tho	usands of Euros)	30.06.2001	30.06.2000	31.12.2000
INCC	DME STATEMENT			
Α	VALUE OF PRODUCTION	113,330	71,784	183,015
1	Revenues form sales and service	104,452	66,667	174,503
2	Change in work in progess and			
	semifinished goods	6,118	3,010	3,947
4	Increase in assets value for internal work	41	0	42
5	Other revenues and income	2,720	2,107	4,524
В	COSTS OF PRODUCTION	(101,592)	(66,618)	(160,951)
6	Raw materials, ancillary materials and			
	consumables	(61,385)	(42,228)	(96,957)
7	Services	(16,734)	(13,540)	(28,792)
8	Use of third parties assets	(1,326)	(416)	(1,596)
9	Personnel expenses	(22,488)	(12,028)	(34,655)
9a	Wages and salaries	(16,130)	(8,513)	(24,422)
9b	Social security charges	(5,217)	(2,925)	(8,468)
9c	Severance indemnity	(1,142)	(590)	(1,766)
9d	Pension retirement and similar	0	0	0
9e	Other personnel expenses	0	0	0
10	Amortizations, depreciations and write-downs	(2,476)	(1,590)	(4,601)
10a	Amortisation of intangible fixed assets	(544)	(314)	(1,135)
10b	Depreciation of tangible fixed assets	(1,722)	(1,158)	(3,133)
10c	Other amortisation and depreciation			
	of fixed assets	0	0	0
10d	Write-downs of receivables included			
	in current assets	(209)	(119)	(333)
11	Changes in raw material, ancillary materials			
	and consumables	4,068	3,879	7,815
12	Provision for risks	0	(33)	0
13	Other provisions	(148)	0	(116)
14	Other operating expenses	(1,102)	(661)	(2,049)
A-B	DIFFERENCE BETWEEN VALUE AND			
	COSTS OF PRODUCTION	11,738	5,166	22,064

(Tho	usands of Euros)	30.06.2001	30.06.2000	31.12.2000
INCO	DME STATEMENT			
С	FINANCIAL INCOME AND CHARGES	(2,349)	(910)	(1,899)
15	Income form equity investments	5	2	2
16	Other financial income	2,548	820	2,172
17	Interest and other financial charges	(4,901)	(1,732)	(4,074)
D	VALUE ADJUSTMENTS OF FINANCIAL ASSETS	(653)	0	(140)
18	Write-ups	0	0	0
19	Write-downs	(653)	0	(140)
E	EXTRAORDINARY INCOME AND CHARGES	(6,767)	276	(212)
20	Extraordinary income	19	376	384
21	Extraordinary charges	(6,786)	(99)	(596)
D+E	TOTAL EXTRAORDINARY INCOME AND CHARGES	(7,420)	276	(352)
PRE-	TAX INCOME	1,969	4,532	19,813
22	Income taxes (1)	0	0	(8,909)
RES	ULT OF THE PERIOD	1,969	4,532	10,904

Result of the period pertaining to minority interests
Result of the period before takeover
Result of the period pertaining to the Group

(1) Results of the period end of June 2000 and end of June 2001 are before income taxes

The Chief Executive Officer Roberto Selci

#### ANNEXE "D"

Deloitte & Touche S.p.A. Revisione e organizzazione contable Viale della Vittoria, 7 60123 Ancono Halia

Tel: + 39 071 30 69 55 Fax: + 39 071 20 69 35 R.E.A. Ancona n. 111173 www.deloitte.it

# Deloitte & Touche

AUDITORS' REVIEW REPORT ON THE INTERIM FINANCIAL INFORMATION FOR THE SIX MONTHS ENDED JUNE 30, 2001

To the Shareholders of BIESSE S.p.A.

We have reviewed the accompanying interim financial information for the six months ended June 30, 2001, made up of the consolidated accounting schedules (balance sheet and income statement), and of the related footnotes of BIESSE S.p.A. In addition, we have verified the consistency of the footnotes with the related information contained in the above accounting schedules.

Our review was carried out in accordance with the auditing standards recommended by Consob (the Italian Stock Exchange Regulator) under Resolution n. 10867 of July 31, 1997. Our review consisted principally of applying analytical procedures to the underlying financial data, assessing whether accounting policies have been consistently applied and making enquiries of management responsible for financial and accounting matters. The review excluded audit procedures such as tests of controls and verification of assets and liabilities and was therefore substantially less in scope than an audit performed in accordance with auditing standards. Accordingly, unlike our report on the year end consolidated financial statements, we do not express an audit opinion on the interim financial information.

This is the first year in which we have been engaged to review the interim financial information; therefore comparable financial data for the corresponding period of the previous year has not been reviewed and thus we express no comment or conclusion thereon. As far as comparable consolidated data for the year ended December 31, 2000 is concerned, reference is made to our report issued on March 29, 2001.

Deloitte Touche Tohmatsu Milano Ancona Bari Bergamo Bologna Cagliari Fisenze Genova Napoli Parma Padova Roma Torino Treviso Vicenza Sede legale: Pilazco Carducci - Via Diona, 2 - 20123 Milano - Capitale Sociale Live S074.500.000 i.v. Firritia PA / Cordice Focale 00009430152 - Registro della Impress Milano n. 170538 - E.C.A. Milano n. 940 Based on our review, we are not aware of any material modifications that should be made to the interim financial information mentioned in paragraph 1 above in order for it to be in conformity with the criteria provided by Consob regulations for the preparation of the interim financial information for the six months adopted with Resolution n.11971 of May 14, 1999 and subsequent modifications and integrations.

DELOITTE & TOUCHE S.p.A.

Carlo Beciani Partner

Ancona, September 28, 2001

This auditors' review report and the accompanying interim financial information are English translations of the Italian auditors' review report and interim financial information prepared for and used in Italy. The interim financial information was prepared using accounting principles, procedures and reporting practices generally accepted in Italy and are not intended to present the interim financial position and results of operations and cash flows in accordance with accounting principles and practices generally accepted in countries and jurisdictions other then those in Italy.

The standards, procedures and practices utilised to review such interim financial information are those recommended for the review of the interim financial information in Italy.

Editing
Biesse S.p.A.

Overall Coordination
Burson-Marsteller Financial



Via della Meccanica, 16 Località Chiusa di Ginestreto 61100 Pesaro Italy

Tel. +39 0721 439100 Fax +39 0721 453248

www.biesse.it